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#### ABSTRACT

The National Science Foundation sponsored Survey of Industrial Research and Development for 1977 was conducted by the Bureau of the Census in January 1978. Approximately 1,500 R&D-performing companies participated in the survey. Remarks attributed to company officials were based on discussions with representatives from leading PSD-performing companies in the major industries. This report contains a detailed report of R&D spending during 1977, as well as historical tables showing trends for key R&D funding variables. Also included is information about industry-employed R&D scientists and engineers. R&D expenditures for U.S. firms are presented in a variety of ways: by source of funds, type of activity, major cost component, geographic area, field of basic research, product area, effort contracted out, amount performed in foreign countries, and by amounts expended on research and development devoted to energy-related and pollution abatement projects. Whenever possible, the data are presented on an individual industry basis, e.g., instruments, machinery, etc. Data presented in this report cover the period 1956-1977 for funding data and January 1957 to January 1978 for R&D scientist and engineer data. (Author/MK)

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# RESEARCH AND DEVELOPMENT

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FUNDS, 1977 SCIENTISTS & ENGINEERS JANUARY 1978

SURVEYS OF SCIENCE RESOURCES SERIES

National Science Foundation

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# **FOREWORD**

Private and public officials see lagging innovation among industrial establishments as a major factor in the Nation's current economic ills. Symptoms appear in the form of declining productivity, growing international trade deficits, increasing unemployment, double-digit inflation and, most recently, a decline in the gross national product (GNP). In studies undertaken to examine optional policies for stimulating innovation in the private sector, industrial research and development is cited as an important factor. It is one which, many analysts believe, suffers from underinvestment. While industry has continued to show real growth in R&D expenditures, much of this growth is attributed to energy- and regulatory-related projects which tend not to result in economic growth. Rather, according to industry officials, industry directs its R&D funds at producing marginal improvements in existing products, or at process cost-cutting improvements.

Recent evidence indicates that the pattern of industry's R&D activity may be changing toward an increased emphasis on basic research. Does this represent a return of corporate confidence in basic research's ability to stimulate innovation and company growth? Interviews with numerous company R&D officials would suggest this. Those interviewed do add, however, that R&D expenditures, especially basic research expenditures, frequently become candidates for reduction in times of economic stress.

This report, the latest of a continuing series, provides information on the magnitude and characteristics of the industrial R&D enterprise by identifying and analyzing current trends.

The National Science Foundation and the Bureau of the Census gratefully acknowledge the cooperation of the numerous organizations that provided data for this study.

Richard C. Atkinson Director National Science Foundation

December 1979

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# notes

- Statistics shown may not add to totals or subtotals because of rounding.
- Unless constant dollars are specified, data shown in this report are in terms or current dollars.
- Complete technical notes, including imputation rates, are contained in appendix A. Additional questions regarding these survey findings should be addressed to Carolyn B. Arena, Industry Studies Group, Division of Science Resources Studies. National Science Foundation, Washington, D.C. 20550 (202) 634-4648.

# acknowledgments

This report was prepared in the Division of Science Resources Studies under the general guidance of Charles E. Falk, Director, and William L. Stewart, Head, R&D Economic Studies Section. Thomas J. Hogan, Study Director, Industry Studies Group, provided direction, and Roberta A. Miller, Margaret R. Grucza, and Carolyn B. Arena were responsible for interpretation of the data.

Data contained in the survey were collected and compiled by the Bureau of the Censes, Department of Commerce, under the general direction of Milton Eisen, Chief, Industry Division. The 1977 survey of industrial research and development was supervised by John Wikoff, Assistant Division Chief for Current Programs, Industry Division, and assisted by Wayne M. McCaughey, Paul Beasley, Douglas Dobas, Michael Evans, Margie R. Chase and Carol Swan. J. Jerry Bell, Chief, Current Programs Programming Branch, supervised the tabulation of results, assisted by John Wasil. Donald J. Clark, Assistant Chief, Statistical Research and Methodology, served as statistical consultant for the project.



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1 See note on p. 11

# **HIGHLIGHTS**

- Total industrial R&D expenditures reached a level of \$29.9 billion in 1977, a gain of 11 percent from the previous year. In constant dollars the gain was 5 percent bringing real R&D expenditures to the previous high reported in 1968 and 1969.
- U.S. industry reported real 1976-77 growth of 5 percent in R&D spending from its own funds, indicating a continuation of corporate policies that have produced an average growth rate of 6 percent in real R&D dollars since 1953, when this data series began, Furthermore, industry's budget plans for research and development in 1978 point to continuing strong growth in company funding of research and development which, in 1977, reached \$19.3 billion—two-thirds of industry's total R&D performance.
- Industry's commitment to research and development is also apparent by the steady 22-percent rise since 1972 in the number of R&D scientists and engineers employed. Industry science and engineering (S/E) employment reached an all time high in January 1978; this high is attributable entirely to increasing company-funded research and development.
- A trend change has occurred in Federal funding for industrial R&D activities. After nearly a decade of decreases in real funding, 31 percent between 1966 and 1975, Federal R&D funds to industry increased in constant dollars in 1976 and 1977, averaging 5 percent a year, Increased Federal money for energy, detense, and the space shuttle contributed to this growth which pushed the Federal modestry R&D total to \$10.5 billion in 1977.
- Industry has been characterized by a high concentration of companies funding research and development --7 of every 10 industry R&D dollars come from 100 tirms. Moreover, 30 percent of the nearly \$2 billion increase in company R&D tunds in 1977 came from the four largest industrial R&D performers. The top four performers in the motor vehicles industry accounted for nearly one-fifth of the overall increase in total funds for research and development.
- In 1977 about 7 percent of total company R&D funds were spent outside the United States. R&D directors—from firms responsible for approximately one-fourth of the \$1.4 billion of industrial R&D funds spent abroad—gave "meeting —-local market conditions" as the most frequent reason for locating or expanding R&D activities in foreign countries. Sales of foreign affiliates of U.S. domestic tirms—paralleling growth rates of research and development performed abroad—

- have been continuing to increase. Because of this, NSF anticipates that, in the short run, U.S. R&D performance abroad will also continue to expand in absolute terms.
- The second consecutive real increase in industrial basic research expenditures matched the 5-percent constant-dollar increase in applied research and development. Following a decade of declining constant-dollar basic research funds, this rise was mainly the result of increases in funding by the drugs and communication equipment industries. R&D directors attributed the increase in the drugs industry to an apparent change in R&D policy, favoring more theoretical work intended to lead to significant medical breakthroughs. Communication equipment industry personnel noted that increased fundamental work reflected the intent to expand into new product areas.
- Significant increases in funds for research and development in coal, solar, and geothermal sources of energy, and in energy conservation have occurred in the past two years. Increases ranged from 39 percent in coal, to 85 percent in geothermal. Companies continued to direct the major portion of their energy R&D funds in the areas of oil and nuclear fission, which together composed 64 percent of all industry's energy research and development.
- The petroleum and motor vehicles industries registered the largest R&D funding increases of major R&D performers. Both went up 19 percent. The petroleum industry's rise resulted primarily from energy-related R&D projects, particularly in oil exploration and synthetic fuels. The increase in the motor vehicles industry was attributed by company R&D officials primarily to increases in projects designed to meet Government regulatory requirements for emission control and fuel economy.
- Results of a preliminary test indicated that in 1977 aircraft and missiles firms devoted about 5 percent of their total company-funded R&D resources to noise abatement and emission control projects that would not have been undertaken in the absence of Government regulations.
- Of the seven top R&D-performing industries, the petroleum and machinery industries have shown the highest annual growth rates in the 5-year period, 1972-77, 14 percent and 13 percent, respectively. This is in comparison with the all-industry rate of 9 percent.

# **INTRODUCTION**

The NSF sponsored Survey of Industrial Research and Development for 1977 was conducted by the Bureau of the Census in January 1978. Approximately 1,500 R&D-performing companies participated in the survey. Remarks attributed to company officials were based on discussions with representatives from leading R&D-performing companies in the major industries.

This report contains a detailed analysis of industrial R&D spending during 1977, as well as historical tables showing trends for key R&D funding variables. Also included is information about industry-employed R&D scientists and engineers. Complete data tables are published in a companion volume, Research and Development in Industry, 1977 (Detailed Statistical Tables). R&D expenditures for U.S. tirms are presented in a variety of ways: by source of funds, type of activity, major cost component, geographic area, field of basic research, product area, effort contracted out, amount performed in foreign countries, and by amounts expended on research and development devoted to energy-related and pollution abatement projects. Wherever possible, the data are presented on an individual industry basis, e.g., instruments, machinery, etc.

Data presented in this report cover the period 1956-77 for funding data and January 1957 to January 1978 for R&D scientist and engineer data.

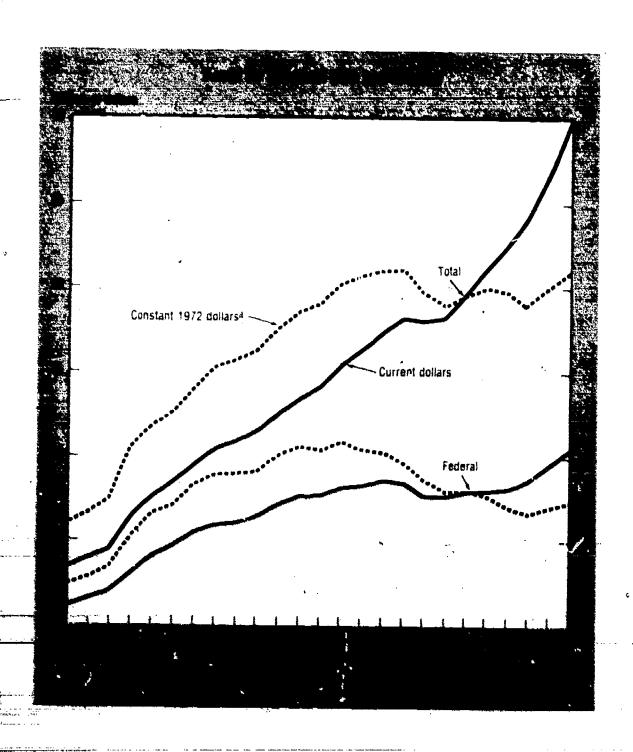
The report is the 22nd in a series originating in 1953. Detailed Statistical Tables are published yearly and the more indepth analytical reports every two years.

The industry survey does not cover trade associations. Although their primary mission is to serve industry, trade associations are established as nonprofit organizations and are covered in the NSF survey of independent nonprofit institutions. R&D expenditures of trade associations are estimated at less than 1 percent of the industry R&D total.

In the absence of a reliable R&D cost index, the gross national product (GNP) implicit price deflator was used to convert R&D expenditures to constant dollars. The GNP deflator includes the effects of price changes of all goods and services in the economy and thus can only approximate changes in costs of inputs directly related to R&D performance.

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# **R&D** Funds



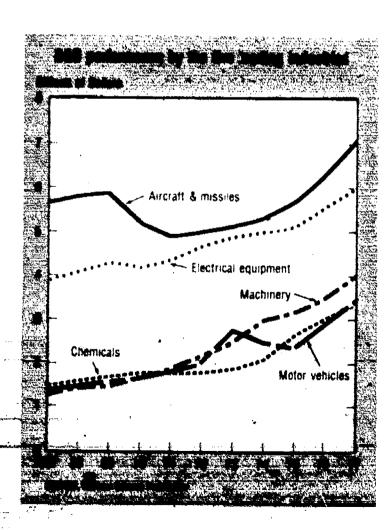
Total industrial R&D expenditures reached a level of \$29.9 billion in 1977, a gain of 11 percent over the 1976 figure. In constant dollars, this represented a gain of 5 percent, bringing real R&D expenditures to the previous high reported in 1968 and 1969.

The 1976-77 increase reflects rises in spending by both Federal and company sources. Increased support for defense and energy research and development, and development of the space shuttle contributed to the 4-percent increase in constant dollars in Federal R&D funds. Company R&D funds also increased by 5 percent in real terms. This continued the overall trend of real increases in company R&D spending that began in 1972, closely paralleling sales growth during the 1971-77 period.

# Major Industries

Between 1976 and 1977 the largest percentage increases among the major R&D performers were registered by the petroleum industry and the motor vehicles industry. Both went up 19 percent in current dollars, industry officials attributed the petroleum industry's rise to increased spending for research and development in the areas of synthetic fuels, coal, and oil exploration techniques and equipment. Automotive industry personnel noted higher outlays for R&D projects to meet regulatory requirements for fuel economy and emission standards.

Most industries registered R&D gains in real terms between the two years; a major exception was the drugs industry. Officials of this industry cited a change in emphasis in their R&D programs—a move toward more basic research and away from applied

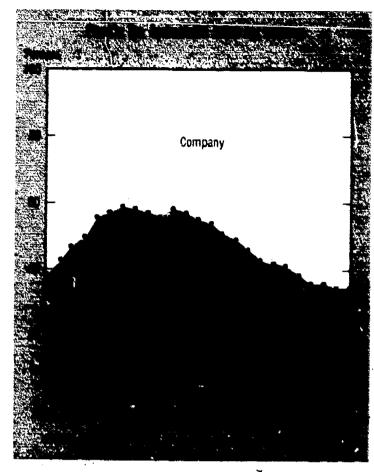


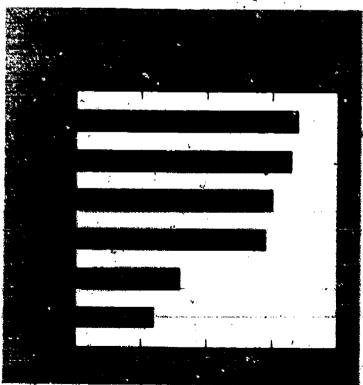
research or development, which is usually more costly. This was the reason for the drug industry decline, rather than a decreased level of overall R&D activity.

# Company R&D Funds

The force behind continued real growth in industrial research and development has been the investment of companies' own funds in R&D activities. Company-financed research and development reached a 1977 total of \$19.4 billion, 11 percent higher than reported in 1976. This sharp rise, 5 percent in real terms, continues a general trend of realdollar increases begun in 1972. These gains have closely approximated the pattern of industrial sales growth during the 1971-77 period. The 1977 rise can be partially attributed to increases in company spending for energy R&D projects, and research and development performed to meet Government regulatory requirements, which have especially affected the motor vehicles, chemicals, and drugs industries. R&D managers from these industries cited Department of Energy (DOE) fuel economy requirements, Environmental Protection Agency (EPA) emission standards, Federal Drug Administration (FDA) requirements and the Toxic Substances Act as being particularly responsible for changes in their R&D programs.

Based on budgeting figures obtained in the 1977 Survey of Industrial Research and Development, the National Science Foundation expects 1978 company R&D funds to continue to increase by as much as 12 percent. In interviews with R&D directors in several leading R&D-performing companies it was noted that, beginning in 1976 and continuing into mid-1979, the industrial climate for research and development has markedly improved. In the late sixties and early seventies, corporate management tended to-make short-term, results-oriented R&D funding decisions. Top management now seems to recognize, however, that longer-term research and development can contribute significantly to corporate sales growth. and provide some answers to energy and pollution problems. R&D officials in a number of industries





indicated that this growth in research and development is expected to continue into the eighties.

Industrial R&D directors have indicated that a portion of the anticipated increase in R&D activity is attributable to projects conducted to meet Government regulatory requirements. A test question, designed to measure this factor, obtained sufficient response from the aircraft and missiles industry to conclude that in 1977 this industry spent approximately 5 percent of its company R&D funds on activities which would not have been undertaken in the absence of Government regulations. R&D personnel in that industry also noted that this research and development was generally in the areas of aircraft emissions and noise control.

In 1977 industry reported that 3 percent of its company-financed R&D total expenditures was contracted to outside organizations. This represents an increase of 12 percent over its 1976 level. Of this amount, most went to other companies, while a lesser proportion went to universities and colleges and other nonprofit institutions.

# R&D performed abroad by U.S. companies

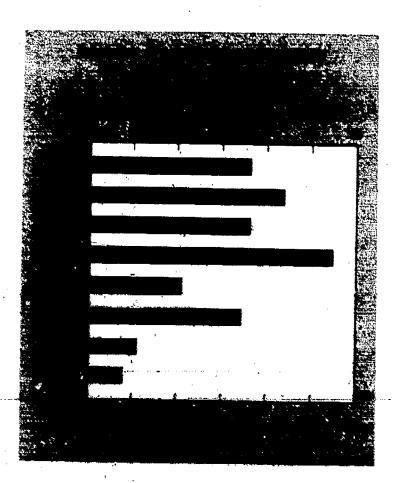
The ability of U.S. industry to compete in foreign markets depends in part on its ability to tailor products to the particular needs of local markets. Toward this end, U.S. industry spends an additional amount, equal to about 7 percent of company-funded domestic R&D expenditures, for research and development performed abroad. Most of these funds finance experimental development activities rather than research. In 1977 industry spent \$1.5 billion for R&D activity abroad, some 9 percent over the previous year. Department of Commerce data indicate that sales by foreign affiliates of U.S. manufacturing firms rose at a healthy annual rate in the midseventies. If these sales continue to rise, it is anticipated that there will be a continuing need for development projects abroad.

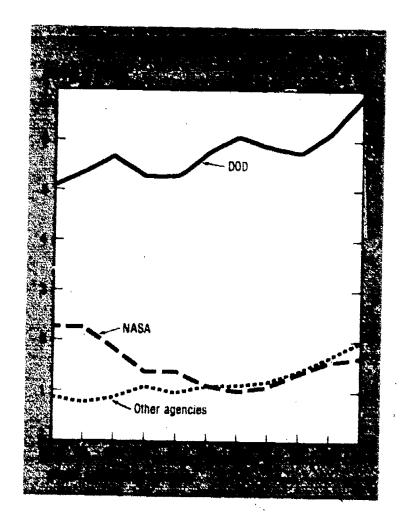
# Federal R&D Funds

Federal R&D funds to industry rose by 10 percent between 1976 and 1977 to a total of \$10.5 billion,

an increase of 4 percent in constant-dollar terms. The 1977 increase was the second consecutive year of real growth in Federal R&D funds to industry and the second largest real-dollar gain since 1966. The rises in recent years (1975-77) are primarily attributable to R&D increases for defense and energy, and increased outlays for development of the space shuttle. The two Federal agencies with primary responsibility in these areas, the Department of Defense (DOD) and the National Aeronautics and Space Administration (NASA), together provided more than four-fifths of the Federal total R&D support to industry (\$6.9 billion and \$1.7 billion, respectively) with the bulk of the remainder coming from DOE.

Historically, over three-fourths of all Federal R&D funds to industry has gone to two industries—electrical equipment and communication, and aircraft and missiles. These two industries perform the bulk of space and defense research and development for the





Federal Government. In addition, the electrical equipment industry is the largest performer of Federal energy research and development.

In 1977 the \$5.5 billion in Federal funds received by aircraft and missiles firms financed 78 percent of their total research and development, and represented over one-half of total Federal outlays to industry. The electrical equipment and communication industry received \$2.7 billion in Federal funds, which totaled 45 percent of all their R&D expenditures during 1977.

# Federally funded research and development centers administered by industry

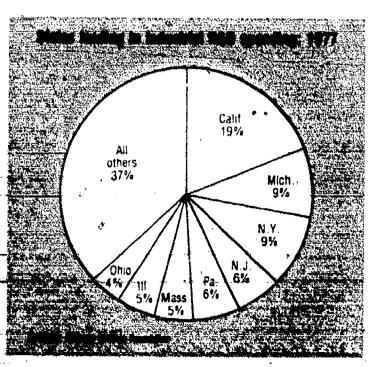
Federally funded research and development centers (FFRDC's) are organizations administered by industrial, educational, or other institutions on a non-

profit basis which carry on R&D activities almost exclusively for the Federal Government. R&D performance by industry-administered FFRDC's rose only 6 percent over the 1976-77 period. By character of work, the FFRDC expenditures were distributed as follows: Basic research, 8 percent; applied research, 22 percent; and development, 70 percent. These proportions have changed little in recent years. Appendix C lists current industry-administered FFRDC's.

# Geographic Distribution

Aerospace firms located in California make up the largest R&D-performing industry group in the country. Sigce this series began in 1957, this group has kept California in the lead in terms of total industrial R&D spending. Industry spent 19 percent of its total R&D funds here, including 37 percent of its Federal funds. Other leading States include the heavily industrialized States of Michigan, New York, New Jersey, Pennsylvania, Illinois, Ohio, and Massachusetts.

Company-financed R&D expenditures were highest in Michigan, accounting for 14 percent of all company funds. This State's leadership in company-sponsored research and development comes from the motor vehicles industry which has a large company-supported R&D effort.



# **R&D** Funds by Size of Company

Although an estimated 15,000 firms perform research and development in the United States, a relatively small number account for the bulk of the effort. Approximately 1 percent of all R&D-performing firms, or 128 R&D-performing companies, had more than 25,000 employees during 1977. These 128 companies reported R&D expenditures of \$22 billion, 73 percent of the U.S. industry total. On the other hand, companies with less than 1,000 employees, which comprised 91 percent of the number of R&D-performing firms, reported only 5 percent of the total R&D expenditures during the year.

The federally funded R&D effort was even more concentrated among large companies. Of the 128 R&D-performing, companies with more than 25,000 employees, 73 reported Federal R&D funding during 1977. These 73 companies performed 84 percent of all the federally financed research and development during the year.

The four U.S. companies with the largest R&D expenditures during 1977 performed 20 percent of all industrial research and development for the year. (For perspective, note that these same four companies accounted for 9 percent of the total net sales of R&D-performing manufacturing firms and 8 percent of their total employment during 1977.) The source of funding for their R&D activities was roughly proportional to their total share of the effort; these firms received 19 percent of all Federal R&D funds contracted to industry and performed 21 percent of all company-sponsored research and development during the year.

Examination of the R&D performance of the major companies in each industry indicates that the large companies dominate the R&D field. Table 1 for selected industries shows the percentage of total and Federal R&D funds expended by the top 4 and top 20 companies in each industry. Note that the top 20 companies perform virtually all the federally funded research and development in most industries.

Table 1. Proportion of R&D funds spent by the largest R&D-performing companies: 1977

f - Maria	Percent of fur	total R&D	Percent o	of Federal funds
Industry	First 4 companies	First 20 companies	First 4 companies	First 20 companies
Total	20	53	19	73
Chemicals and allied products Petroleum, mining and extrac-	32	69	84	99
tion	59	98	90	100
Primary metals	33	75	34	92
Fabricated metals,	36	71	45	91
Machinery Office computing and accounting	61	. 82	94	<b>95</b>
machines Electrical equip- ment and com-	83	97	99	99
munication Motor vehicles and motor ve- hicles equip-	57	85	66	94
ment	94 "	99	97	100
Aircraft and mis- siles	<b>53</b> ,	98	58	100
Professional and scientific in- struments	55 :	82	82	91

Note: All rankings are based on total R&D funds.

Source: National Science Foundation

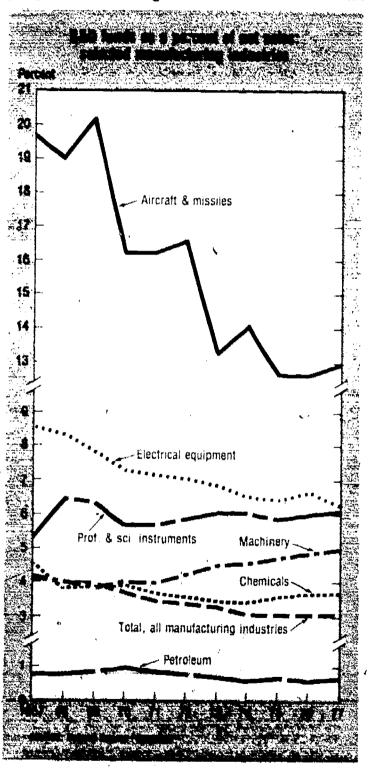
# **R&D** Funds Related to Net Sales

Research and development comprises but one of many activities competing for a portion of a firm's total revenues. The ratio of R&D expenditures to revenues, or net sales, provides one means of identifying high technology industries that have displayed heavy dependence on research and development over the years. In such R&D-intensive industries, e.g., electrical equipment and instruments, the R&D/net sales ratios ranged from 5 percent to 9 percent during the 1967-77 period. Because of the large amount of Federal defense- and space-related work, the aircraft and missiles industry is unique in this respect, reporting an R&D/net sales ratio as high as 20 percent in the late sixties. Low technology manufacturing industries, on the other hand, typically report ratios under 1 percent.

Between 1967 and 1974, the average R&D/net sales ratio for all manufacturing industries dropped sharply, from 4.2 percent to 3.1 percent, where it remained through 1977. The aircraft and missiles industry and the electrical equipment industry, the largest industrial performers of Federal research and development, were the primary factors in this trend as a result of the federally funded portion of

First 100

industrial R&D expenditures declining from 51 percent in 1967 to around 36 percent in 1974 and subsequent years. Those high technology industries that are less involved in Federal R&D programs showed slight increases in their R&D/net

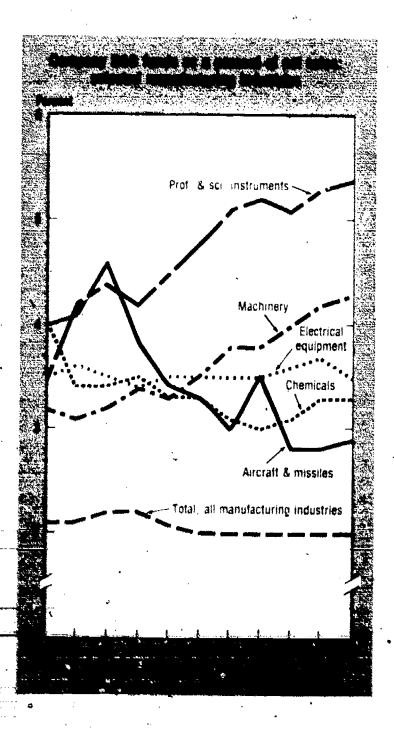


sales ratios, or remained at roughly the same level throughout the 1967-77 period.

A reflection of corporate attitudes and policies on research and development as a means of achieving company growth can be seen in the relationship between the amount of companies' own funds (excluding Federal awards) spent for research and development and net sales. The company R&D/net sales ratio has remained relatively constant for more than 20 years. It has been 2.0 percent since 1972 and has never been higher than 2.2 percent since this series began in 1957. Among individual industries, the ratio of company R&D/net sales has also tended to be relatively constant over time, although the size of each ratio is largely dependent upon the degree of R&D intensity of a particular industry. For example, companies in highly competitive, technical industriessuch as office, computing and accounting machines, and professional and scientific instruments—must invest a large portion of their budgets in research and development to help ensure future sales in areas where technology is changing rapidly; thus their .company R&D/net sales ratios are high (9.4 percent and 5.4 percent, respectively, in 1977). On the other hand, company research and development in an industry such as petroleum refining and extraction, while extremely important in this age of energy concern, is relatively small when compared to the volume of sales made by the industry. The company R&D funds/net sales ratio in the petroleum industry was 0.6 percent in 1977. (The ratio for the petroleum industry does not contain expenditures for exploration for new sources of fuel.)

The total R&D funds/net sales ratio tends to be more changeable than the company ratio in those industries which are heavily dependent upon Federal support; while companies as a rule make gradual changes in their own spending, the gain or loss of a Federal contract can cause wide yearly swings in a company's total R&D expenditures. For example, the total R&D/net sales ratio in the aircraft and missiles industry went from a high of 28.3 percent in 1964 to a low of 12.7 percent in 1975 and 1976, and climbed to 13.0 percent in 1977. Federal R&D expenditures for space had been increasing with the growth of the

Apollo lunar landing program and reached a peak in the late sixties. Thereafter, Federal R&D funds for space declined each year through 1973 as the expenditures for the space shuttle, begun in 1970, were not as large as those for the Apollo program. Federal R&D space expenditures began an upswing again in 1974 with increased outlays for space shuttle development. The aircraft and missiles industry is of course



greatly affected each time there are such large changes in Federal outlays for space research and development. At the same time, gradual increases in Federal defense R&D outlays have helped to minimize the fluctuations in this industry.

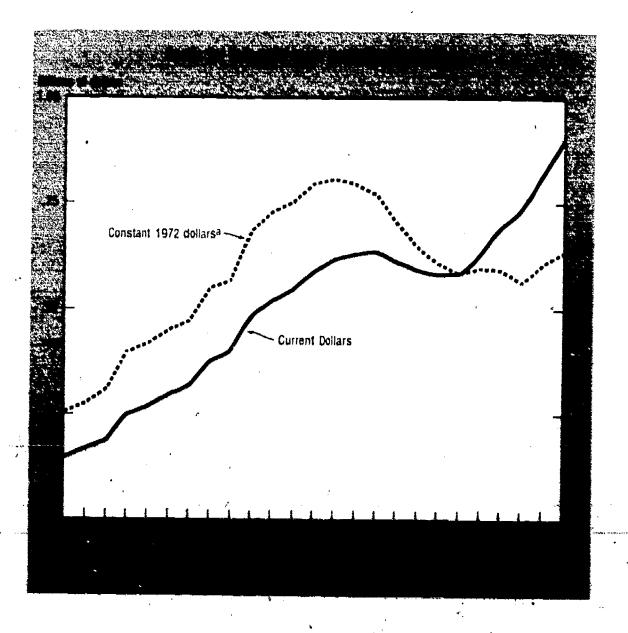
# Character of Work

All three types of R&D activity, basic research, applied research, and development, increased by 11 percent between 1976 and 1977, the second consecutive year that all three rose at the same rate. Following a decade of increases larger in applied research and development than in basic research, the 1976-

77 pattern reflects the change in R&D strategy mentioned in the "Company R&D Funds" section.

#### Basic research

In 1977 industrial basic research spending rose to \$910 million, increasing by 11 percent over the preceding year—the same growth rate as applied research and development. If measured in constant dollars, this represents a 5-percent increase, the second consecutive real increase following more than a decade of steady decline. Industry officials in basic research-intensive industries see this as the start of a reversal of that trend.

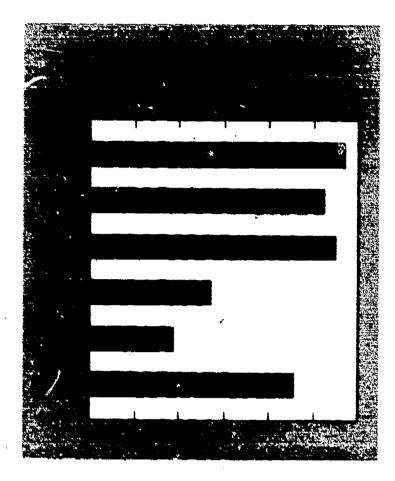


Larger companies are the largest performers of basic research. In 1977, 66 companies, representing over one-half of the R&D-performing companies with 25,000 or more employees, reported basic research expenditures. These large companies performed 54 percent of all industrial basic research. The percentage of R&D performers with basic research expenditures declines as the size of firms becomes smaller. Smaller and medium-sized firms, however, devoted a higher percentage of their R&D funds to basic research than did firms with 25,000 or more employees.

Three-quarters of total industrial basic research was financed by companies' own funds in 1977. In the past this number has fluctuated from 75 percent to 80 percent of funds for basic research. Although the chemicals industry received the largest absolute amount from the Federal Government for basic research, \$68 million, this industry also spent nearly four times that amount of its own funds on basic research. On the other hand, nonmanufacturing industries, which include independent R&D laboratories, received 85 percent of their basic research funds from the Federal Government. Just 2 percent of all Federal R&D support to industry was for basic research in 1977. The Federal Government has traditionally depended upon universities and colleges to perform the majority of the Federal basic research effort.

As in the past, the chemicals industry, including drug companies, led all other industries in basic research performance with a 1977 expenditure of \$336 million—11 percent above the 1976 level. Other major basic research performers included the electrical equipment and communication industry, \$181 million; machinery, \$59 million; and aircraft and missiles, \$56 million.

Two industries—the drugs and medicines segment of the chemicals industry and the communication equipment portion of electrical equipment—led the rise in basic research spending with increases of 10 percent and 12 percent, respectively. Representatives from the drugs industry indicated that the cost of premarket testing of new drugs has precipitiously increased in recent years, with the result that it is no



longer sufficiently profitable for drug companies to market marginal improvements in or reformulations of existing drugs. Instead, the industry is searching for breakthrough products which will yield a significant return on the amount spent for testing. They feel that these products can best be found through an increased basic research effort. Communication equipment industry officials also cited a desire to find new products and expand into new markets as responsible for their increase in expenditures for basic research.

The distribution of funds for industrial basic research by field of science has fluctuated little since 1967. Almost one-half of industrial basic research in 1977 was in the physical sciences, with approximately 70 percent of this total in chemistry. Engineering accounted for an additional 26 percent of industry's basic research performance. This concentration by field reflects the dominating interests of the chemicals and electrical equipment industries in basic research.

Table 2. Proportion of industrial basic research by field of science [Percent distribution]

Field of science	1967	1972	1976	1977
Total	100	100	100	100
Chemistry	26	31	31	31
Other physical sciences	23	16	13	13
Mathematics	2	2	2	2
Environmental sciences	2	1	2	2
Engineering	27	31	25	26
Biological sciences		110	12	14
Clinical and medical sciences	1511	1 4	4	3
Other	8	16	10	9

Source: National Science Foundation

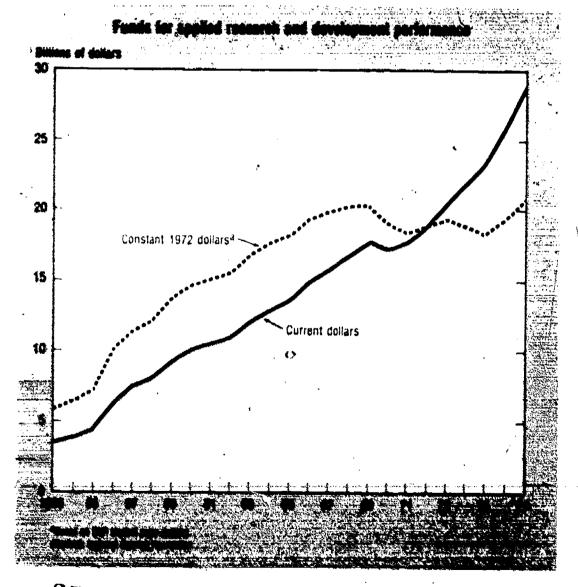
# Applied research and development

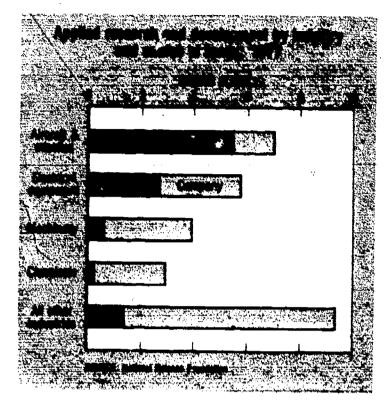
#### By industry

Expenditures for applied research and development rose \$2.9 billion during 1977 to a total of \$29.0 billion, representing an 11-percent increase for the second year in a row. In terms of constant dollars, 1977 expenditures rose 5 percent, down slightly from the 6-percent increase during 1976. Federal funds of \$10.3 billion accounted for 36 percent of industrial applied research and development during 1977.

Over two-thirds of the combined applied research and development expenditures were made by four industries. Aircraft and missiles (\$7.0 billion); elec-

trical equipment and communications (\$5.8 billion); machinery (\$3.9 billion); and motor vehnicles (\$3.3 billion). Since applied research and development expenditures have historically accounted for over 95 percent of total R&D spending, the pattern of expenditures for both Federal and company applied research and development has closely paralleled that of total research and development. Almost 80 percent of Federal support was channeled into two industries—aircraft and missiles (\$5.5 billion, representing 78 percent of the total applied research and development expenditures of that industry) and electrical equipment and communication (\$2.7 billion, or 46 percent of the total industry effort).





### By product field

The NSF industrial survey collects statistical data on applied research and development not only by individual industry, but also on a product field basis within each industry. (See tables B-50 through B-55 of the companion volume.) Product field data provide a valuable supplement to the broader-based, traditional industry classification.

In the industrial R&D survey, companies are classified by industry as a total unit into the Standard Industrial Classification (SIC) code which contains the largest percentage of their sales. Thus, the classification for conglomerates and other diversified companies may not wholly represent the field in which their research and development is accomplished. For example, a company which has most of its sales volume in a food subsidiary would be included in the food industry category although most of its R&D program may be directed toward its chemicals business. The product field data show the exact product field where applied research and development is directed; irrespective of the primary industrial classification of the performing firms. In using these data, it should be

emphasized that company officials usually do not keep their official records by product field; thus, greater emphasis is placed on the use of informed estimates in providing these data.

Seventy percent of all industrial applied research and development expenditures in 1977 were made in six product fields: Electrical equipment and communication, \$5.9 billion; machinery, \$3.6 billion; aircraft and parts, \$3.1 billion; guided missiles and spacecraft, \$3.0 billion; motor vehicles and other transportation equipment, \$2.6 billion; and chemicals, \$2.0 billion.

Many companies are becoming increasingly diversified in the markets they serve and their R&D expenditures are also being spread over a wider variety of products. The following tabulation shows a "specialization" ratio for selected industries; that is, the percentage of applied research and development that a company directs towards its major product field. The specialization ratios were derived by dividing the R&D funds spent on an industry's primary product by the total applied research and development expenditures of that industry.

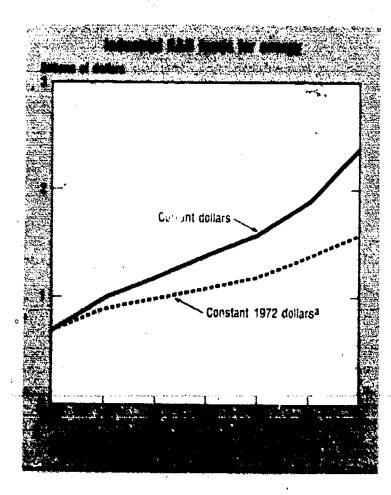
	1970	1977
Chemicals and allied products	80	76
Drugs and medicines	83	74
Aircraft and missiles	87	73
Machinery	60	67
Electrical equipment and communication	51	5.
Primary metals	64	47
Petroleum retining and extraction	41	45
Fabricated metal products	40	38

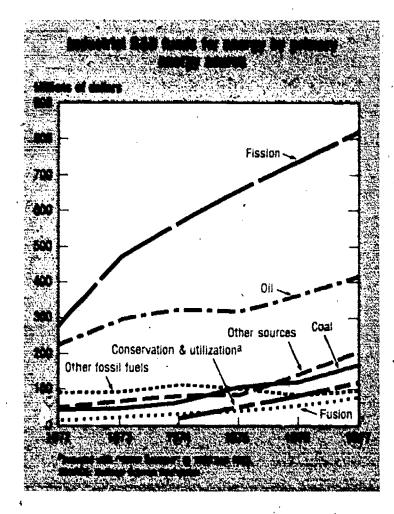
Although the majority of industries decreased their specialization ratios between 1970 and 1977, a third of the selected industries had a greater concentration of research and development in their major product in 1977 than they did in 1970. There are many reasons for the changes that industries make in the intensity of research and development they put into their primary products. Three of the most important ones are: (1) companies diversify for financial reasons and acquire businesses unrelated to the parent companies' line of business, (2) companies find a need

to do in-house research and development in other product fields to enhance the development of their major product, and (3) parent companies acquire other companies in their own line of business or companies doing research and development in areas that are needed by the parent company. The first two reasons would dilute the proportion of research and development done in a company's major product field, while the third would generally tend to increase the specialization ratio of a company.

# **Energy R&D**

Industry's performance of energy research and development reached \$1.9 billion in 1977, an increase of 20 percent during the year. According to company officials, expenditures were expected to rise an additional 11 percent during 1978. Since 1972, the first year that data were collected for this category, energy R&D performance by industry has risen at an average annual rate of 22 percent.





Leading industries were electrical equipment and communication, \$670 million, up 15 percent over 1976; and petroleum, \$531 million, up 21 percent. The electrical equipment industry's rise is tied to in-receases in coal and nuclear research and development. The petroleum industry's increase has been concentrated in fossil fuel research and development.

Federal support for energy research and development rose 21 percent over 1976, primarily as a result of increases in coal R&D support, nuclear fission, and solar research and development. The company-funded R&D increase of 19 percent is accounted for by sizable rises in company funds for R&D projects for oil, nuclear fission, conservation, coal, and geothermal energy.

The nuclear energy category continued to dominate industry's energy research and development, accounting for 47 percent of all expenditures in 1977.

Its prominence is due to the large amount of Federal funding in this category, \$669 million, nearly three-quarters of all Federal energy R&D funds to industry.

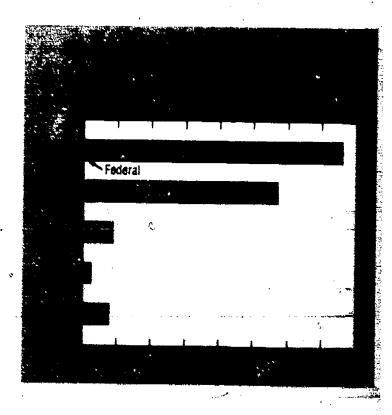
Company R&D funds are most concentrated in the fossil fuels area, which rose 19 percent between 1976-77. While the largest amount of this category was directed toward oil research and development, coal research and development registered the largest percentage increase, 40 percent, over the 1976-77 period.

Solar energy increased 51 percent, generally due to a 65-percent increase in Federal funds for that area. Geothermal energy also registered a large increase, 85 percent. However, even when the two energy sources are added together, their R&D expenditures totaled less than \$100 million in 1977.

Conservation has been the fastest growing area of industrial energy research and development. In 1974 energy conservation research and development was \$20 million, less than 2 percent of industry's total energy R&D outlays. In 1977, the R&D expenditure in this area reached \$124 million, and represented over 6 percent of the energy R&D total.

# Pollution Abatement R&D

R&D expenditures for pollution abatement totaled \$918 million in 1977, a 21-percent increase over the 1976 total? This increase is the largest since the data series began in 1973. Industry R&D personnel have attributed this rise to increases in R&D spending to meet government regulatory requirements, which have primarily affected the motor vehicles and chemicals industries. The motor vehicles industry has traditionally accounted for over one-half the R&D expenditures for pollution abatement and it is likely that this trend will continue for the next several years.

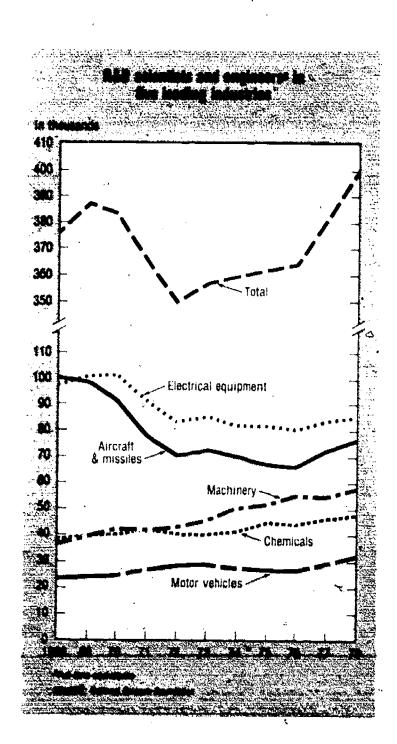


# **Employment of R&D Scientists and Engineers**

Total industrial employment of R&D scientists and engineers (full-time-equivalents) reached an all-time high of 400,100 in January 1978. This represents an increase of 17,700—5 percent over the January 1977 level—and surpasses the previous peak of 387,100 set in 1969. After that date, the number of industrial R&D scientists and engineers declined for three years during a period of decreases in Federal R&D funding. Since 1972 there has been a gradual rise in the number of R&D scientists and engineers employed by industry, advancing even during the 1974 recession when total civilian employment declined over 1 percent.

An examination of employment by individual industry reveals a wide variation in the relative increases in the number of scientists and engineers, This is especially apparent when examining the 2year period from January 1976 to January 1978. The sharpest increases were seen in the motor vehicles and the aircraft and missiles industries. Employment of R&D scientists and engineers increased almost 20 percent in the motor vehicles industry during this period, reflecting the industry's intensified efforts to design and develop lighter, more fuel-efficient vehicles. Increases in funding of industrial research and development, resulting largely from the development of the space shuttle, contributed to the 16-percent increase in the employment of scientists and engineers in the aircraft and missiles industry from January 1976 to January 1978:

In January 1978 the proportion of all R&D scentists and engineers employed in industry by companies with more than 25,000 employees has accounted for almost two-thirds of their total employment and has



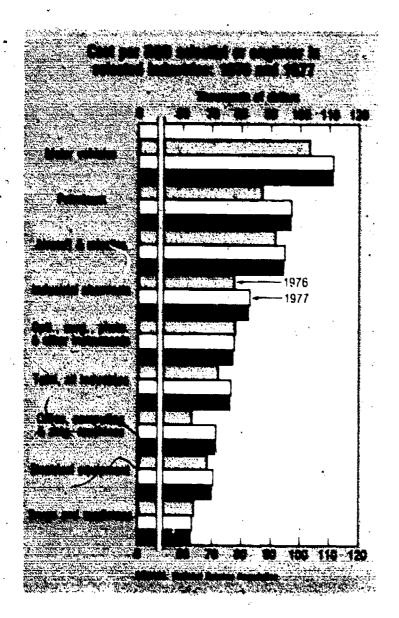
remained relatively constant since 1973, the first year that this size class was separately identified. In January 1978, except for the smallest size class of less than 1,000 employees, which remained level, all other size categories showed an absolute increase in their number of R&D scientists and engineers during 1977.

A frequently used measure, which allows comparisons of relative unit costs between industries, is the cost per R&D scientist and/or engineer. These ratios vary sharply by individual industry, depending on the type of R&D activity undertaken. The all-industry average for funds spent on R&D programs increased 6 percent during 1977 to \$76,400 per scientist or engineer. Although the all-industry average of cost per scientist or engineer has increased every year during the 1972-77 period, there has been no growth at all in this ratio when put in terms of constant dollars. Corporate outlays per scientist or engineer, on a constant-dollar basis, rose from \$55,300 in 1972 to \$56,000 in 1973, fell to a 12-year low of \$52,300 in 1975, and rose again to \$54,000 by 1976. This reflects the real-dollar decline of R&D expenditures (caused by a drop in Federal outlays) which occurred between 1973 and 1975.

Although the actual corporate outlays for these R&D scientists and engineers and their supporting personnel increased 51 percent between 1972 and 1977, the proportion of R&D funds spent on wages and salaries has declined. The share of R&D expenditures attributed to materials and supplies also declined 11 percent since 1972, while the proportion for other costs increased 9 percent. Industrial leaders have attributed this rise to increases in overhead, particularly energy and real estate costs, and a rapid rise

30

11



in depreciation. Table 3 shows R&D expenditures broken down by the major costs.

The ratio of scientists and engineers in industry to total employment increased to 27 in 1977 from its 1972 low of 24. During the 1972-77 period industry experienced relative economic health, increasing sales nearly 22 percent in real terms. At the same time, companies increased their R&D programs, hiring more scientists and engineers (14 percent more than in 1972) as well as increasing funds for R&D programs. Total industrial employment rose less than 4 percent over this entire period, Department of Commerce data indicate that from 1972 to 1974 the constant-dollar value of inventories increased, probably due to the recession during that period. In 1974 to 1977 the real value of inventories actually declined. This may indicate a desire on the part of industrial firms to reduce the value of inventories. Thus, com- ... panies did not need to hire more production workers, but, in view of increasing R&D programs, did need additional R&D scientists and engineers.

Table 3. Industrial R&D expenses distributed by type of cost [Dollars in millions]

		Wages and	salaries	Materials and	supplies	Other co	ists
Year	Total R&D expenditures	'Éxpenditures	Percent of total	Expenditures	Percent of total	Expenditures -	Percent of total
1972	<b>\$</b> 19,539	\$9,528	49	\$3,696	19	<b>-\$6</b> ,315	32
1973	21,233	10,561	50	3,904	18	6,768	32
1974	22,867	11,367	50	4,166	18	7,334	32
1975	24,164	11,992	50	4,285	18	7,887	33
1976	26,938	13,136	49	4,690	17	9,112	34
1977	29,907	14,415	48	^5,060	17	10,431	35
	h 1			1	1	1	1

Source: National Science Foundation

# **APPENDIXES**

- A. Technical Notes
- **B.** Statistical Tables
- C. FFRDC's Administered by Industrial Firms
- D. Reproduction of Covering Letters, Questionnaires, and Instructions

NOTE The detailed statistical tables for this volume have been published separately. Included on pp. 21-29 in this volume are selected tables, showing historical R&D data, as well as a complete listing of all tables. Detailed statistical tables may be obtained gratis from the National Science Foundation, Washington, D. C. 20550.





# APPENDIX A Technical Notes

#### Scope of Study

The National Science Foundation sponsored its first survey of industrial research and development in 1953. Since then, the scope of the survey has gradually been modified in response to changing needs for information on the Nation's R&D effort.

This 1977 industry survey is the 21st in an annual series spon sored by the Foundation and conducted by the Bureau of the Census U.S. Department of Commerce. The Foundation also sponsored two industry surveys covering the years 1953-56. which were conducted by the Bureau of Labor Statistics (BLS). U.S. Department of Labor 1 Data obtained in the BLS surveys are not directly comparable with the Census figures for 1957-77 because of methodological and other differences in the surveyconducted by the two agencies. In addition, the Census surveys have collected data on the R&D activities of the tederally fund ed research and development centers (FFRCD's) that are operated by business tirms, while the earlier BLS surveys did not HTRDC's are organizations administered by industrial, educational, or other institutions on a nonprofit basis, they conduct R&D activities almost exclusively for the use of the Federal Government R&D expenditures of industry-administered FFRDC's included in this survey as part of the Federal R&D data. are listed under the classifications of the administering firms Total R&D expenditures and selected personnel data for HRDC Care shown in table B.56.) To account for the R&D performance of these research centers in 1956. Census adjusted data for that year (collected in the 1957 survey) to provide comparable trend data for 1956 and earlier years

Data on scientific persinnel are not directly comparable with data in surveys formerly conducted by BLS. For example, the reporting unit used in the Census surveys of industrial research and development is the company, which is defined to include all establishments under common ownership or control. Surveys of scientific and technical personnel conducted by BLS were on an establishment reporting unit basis. Further, the Census surveys obtain data on the number of R&D scientists and engineers on a full time-equivalent (FTE) basis, unlike the surveys of BLS in which data were provided in terms of scientists and engineers primarily employed in research and development. Other variations in the two sets of data may be the result of different offices in the same company preparing the estimates, or the varying response rates of the two surveys.

The statistics presented in this report are subject to response and concept errors caused by differences between survey and industry concepts and definitions of R&D activities and by variations in company accounting procedures

<sup>1</sup> National Science Foundation, Science and Engineering in American Industry: Final Report on a 1953-54 Survey (NSF 56-16) and Science and Engineering in American 1's dustry, 1956 (NSF 59-50). (Washington, D.C. 20402. Supt. of Documents, U.S. Government Printing Office, 1956 and 1960).

Since the first industry survey in 1953, the quality of the data has improved substantially, mainly as a result of more accurate and sophisticated accounting procedures adopted by respondents in addition, the Foundation and Census have endeavored to reduce response and concept errors arising from difficulties in interpreting or applying survey definitions

### **Survey Definitions<sup>2</sup>**

Research and development—Basic and applied research in the sciences and engineering and the design and development of prototypes and processes. This definition excludes quality control, routine product testing, market research, sales promotion, sales service, research in the social sciences or psychology, and other nontechnological activities or technical services.

Basic research—Original investigations for the advancement of scientific knowledge not having specific commercial objectives, although such investigations may be in fields of present or potential interest to the reporting company

Applied research — Investigations directed to the discovery of new scientific knowledge having specific commercial objectives with respect to products or processes. This definition differs from that of basic research chiefly in terms of the objectives of the reporting company.

Development —Technical activities of a nonroutine nature concerned with translating research findings or other scientific knowledge into products or processes. Does not include routine technical services to customers or other activities excluded from the above definition of research and development.

Funds for research and development — Operating expenses incurred in the conduct of research and development in a company's own laboratory or other company-owned or -operated facilities. Includes wages and salaries, materials and supplies consumed, property and other taxes, maintenance and repairs, depreciation, and an appropriate share of overhead, but excludes capital expenditures. All funds for R&D performance in this publication are expressed in current dollars rather than in constant dollars.

Federally financed research and development—Work done by the company on Federal R&D contracts or subcontracts and R&D portions of procurement contracts and subcontracts.

Company-financed research and development—Cost of the company-sponsored research and development performed within the company. Does not include company-financed

<sup>&</sup>lt;sup>2</sup> for more detailed information on definitions, as well as the instructions for individual items covered in the survey questionnaire, see appendix C

research and development contracted to outode organizations such as research institutions, universities and colleges, or other nonprofit organizations.

RND scientists and engineers. The languary number of those engaged full time in research and development and the full time equivalent. If He of those working part time. Scientists and engineers are defined as persons engaged in scientists or engineering work at a level which requires a knowledge of physical life engineering of mathematical sciences equivalent at least to that acquired through completion of a 4-year college course with a major in one of those fields.

Imployment—Lotal number of persons employed by the company (in all activities during the pay period which includes the 12th of March, these dicta are not completely comparable with employment of RND scientists and engineers data which are collected as of January.

Net sales and receipts. Recorded dollar values for goods sold or services rendered by a company to customers outside the company including the federal Contributional less such items as returns' allowances, treight charges, and excise taxes. Excludes domestic intracompany transfers as well as sales by foreign subsidiaries, but includes transfers to foreign subsidiaries. Net sales and receipts figures' are expressed in current dollars rather than constant dollars.

Coographic area conserved includes only those operations located in the acstates and the District of Columbia?

#### Explanation of Tabular Data

Industry classification. Industries and industry groups shown separately in statistical tables are classified according to their standard Industrial Classification Manual Codes as follows:

Food and kindred products 20 Techles and apparel 22–23. Further wood products and turniture (24–25) Paper and albed products 26.

Chemicals and allied products 28: Industrial chemicals (281.82 Drugs and medicines (283. Other chemicals (284.89).

This companison continues the form of steep of those broken down by industry and the introduction of a continue of the interpretation of the second of the continue of the con

\*\*PPF COMPLETED CONTRACTOR The company sprawners research and development promised to the contract of the Contractor of

Petroleum retining and extraction (29, 13)<sup>6</sup> Rubber products (30)

Primary metals (33)

1 errous metals and products (331-32, 3398-3399)
Nonterrous metals and products (333-36)

Fabricated metal products (34)
Machinery (35)

Office: computing, and accounting machines (357)

Electrical equipment and communication (36, 48)<sup>6</sup>
Radio and TV receiving equipment (365)
Electronic components (367)
Communication equipment and communication (366, 48)
Other electrical equipment (361, 64, and 369)

Motor vehicles and motor vehicles equipment (371) Other transportation equipment (373.75, 379) Aircraft and missiles (372, 376)

Professional and scientific instruments (38)
Scientific and mechanical measuring instruments (381-82)
Optical surgical, photographic, and other instruments (383-87)

Other manufacturing industries—tobacco manufacturers (21), printing and publishing (27) leather products (31), and miscellaneous manufacturing industries (39).

Nonmanutacturing industries—agriculture, forestry, and fisherics (07-09) mining (10-12, 14), contract construction (15-17) transportation and other public utilities (41-47, 49), wholesale and retail trade (50-59), finance, insurance, and real estate (60-67), and selected service industries (737, 739, 807, 891).

Company size class. The size of a company as determined by the total number of its employees. The five company size classes used in this report are less than 1,000 employees, 1,000 to 4,999 employees, 5,000 to 9,999 employees, 10,000 to 24,999 employees, and 25,000 or more employees.

Classification of reporting units.—The company or corporate tamily which includes all establishments under common owner ship or control. Similarly, each company is classified in a single size category on the basis of its total employment.

Cost per R&D scientist or engineer—Derived by dividing the arithmetic mean of the number of R&D scientists and engineers reported in each industry for January in two consecutive years into the total R&D expenditure for each particular industry.

Nonavailability of certain statistics—Estimates are withheldfor not meeting publication standards for reasons such as extremely high associated sampling error of estimate, high rate of imputation (over 50 percent) hecause of failure of companies to report possible disclosure of data on an individual company, or cases where data were inconsistent for inclusion in a time series. In tables, the term inot separately available but included in total", indicates statistics were not published for any of these reasons. In some instances, withheld data can be derived by subtraction from higher level totals. Where this is possible the data user should be aware that the derived numbers are statistically unreliable. In no instance, however, can any data be derived which would disclose the operations of an individual company

Questionable data "Data with imputation rates over 50 per cent have not been published. Users should consult appendix table A.1 for imputation rates of specific items."

Method of computation. Detailed statistics in the tables may not add to totals crisubtotals because of rounding. Also, percentages were calculated on the basis of thousands of dollars and may differ from those based on the rounded figures shown.

### Methodology of Survey

The sample used for the 1977 Survey of Industrial Research and Development represented all manufacturing industries and those nonmanufacturing industries known, on the basis of earlier, more detailed samples, to conduct or to finance research and development. The sampling unit for the survey was the company, defined as a business of anization consisting of one or more establishments under common ownership or control. Approximately once every five years, a new panel for the R&D survey is selected. A new panel was selected for the 1976 survey (the first since the 1971 survey). Approximately 11,500 manufacturing and nonmanufacturing companies are included in the current sample, which consists of about 4,500 certainty companies (those with 100 percent chance of inclusion in the panel) and about 7,000 noncertainty companies.

Companies in the new panel which had received an RD-1 form in the old panel once again received an RD-1 form in 1976 (about 1,100 companies). This form seeks detailed R&D information. The remaining certainty and noncertainty companies in the new panel received an RD-2 survey report in 1976. Form RD-2 is an abbreviated version of RD-1 and is only mailed to companies in the year in which a new sample is drawn. The purpose of Form RD-2 is to canvass smaller R&D performers with a minimum of reporting burden. Once the RD-2 forms were received and tabulated from the survey respondents in 1976, they were re-



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That the purposework this study a rude petroleum and extraction of tox grouped with the fredering returns (27), and commitme atom (48) is grouped with electrical equipment. Ohis in the manufacturing groups of industries.

This section was prepared in the fodulty. Division of the Bureau of the Census, the collecting and compiling agent for the National Science Foundation in this survey.

Table A-1. Imputation rates for selected items on the research and development survey by industry: 1977

[Percent]

			m 2	Herri 4						Item 5 - R	&D exp	enditures	ı			
		, •••		110111		Basic res	earch	Δ.	upplied re	search		Develops	ment		Total R&	D
Industry	SIC Code	Sales <sup>1</sup>	Employ-	Scientists/ engineers	Total	Federal	Company	Total	Federal	Company	Total	Federal	Company	Total <sup>1</sup>	Com- pany <sup>1</sup>	Federal
Total		1.5	2.3	19,6	16.1	17.5	15,6	26.1	12,5	8,08	27,1	15.2	34.4	1.5	2.0	.7
Food and kindred products Textiles and apparel	22,23	,9 5.6	2.1 5.6	20.5 10.9	21.2 14.5	-	21,2 14,5	19.6 15.3	-	19,6 15,3	14.4 11.2	,	14,4 11,2	1.5 · 1.5	1.5 3.3	
and furnitude	26	2.4 1.5	2,5 2.2	25.4 20.8 29.6	7.7 7.3	- - .7	7.7 8.8	26.6 33.6	- 4.8	.3 26.6 38.1	6.0 18.6 32.1	27.9	6.0 18.6 32.4	- 1.2 1.7	1.2 1.9	- - .5
- Industrial chemicals	283	2.4 2.6	5.1 2.9	22.0 28.8 42.7	5.7 8.1 10.7	.7	8.1 8.3 11.0	38.0 38.5 12.9	4.9 7,6	49,3 38,7 13,2	43.5 24.9 17.3	27.1 52.4 66.6	46.4 24.9 17.2	2.9 3.4	2.9 3.4	2.4
Petroleum refining and extraction Rubber products	30 32	2,9 3.1 1.4	.2 9.3 2.4 3.2	21.5 31.2 16.0 25.5	10.8 19.2 -	-	10.9 19.3 16.1	21.2 18.5 10.9 19.3	.2 5.5 – 11.0	23,4 32.0 11,1 19,5	13,2 41.5 13,7 25,1	1.9 62.0 7.6 62.9	14.1 28.9 13.9 25.9	.6 1.2 3.8	1.0 2.5 3.8	- - - 1.7
Ferrous metals and products , , . Nonferrous metals and products	!	2,5 2,6	2.9 3.7	14.5 34.6	.6 	-	,6	37.0 6.4	38.5	37.0 6.6	34,4 21,3	58.5 63.9	33,8 13.9	4,3 3.3	3.9 3.5	9.0
Fabricated metal products, Machinery		1.4 1.3	2.6 1.5	15.5 19.3	13.6	- 48.9	11,5	21.7 24.1	8.7	22,3 31,6	22.9 18.3	52.3 31.7	18,2 16,2	2.5 .3	2.4	3,6
Office, computing, and accounting machines	357	1.1	1.0	23.1	12.0	64.3	8.9	13.3	8.8	18.11	16.1	33.2	12.6	,3	.4	<del>-</del>
Electrical aquipment and communication , , , ,	36,48	.6	.8	23.6	32.0	39,0	30,8	19.5	23.6	17.9	27.5	27.1	24.6	1.4	1.5	1.3
Redio and TV equipment Electronic components Communication equipment	365 367	2.0 1,2	3.9 1.6	2.9 49.8	7.1	-	8,1	73.5 42.1	73.7	73.5 35,5	82,3 50,4	51,6	82,3 49,7	, <u>9</u> 2,3	.9 2.1	2,9
Other electrical equipment	366,48 361-64,369	.9	.9 .1	11.4 27.8	32.6 36.1	27.1 67.9	33,4 22,3	16.0 16.9	32.0 14.1	11.0 19,2	17.7 30.4	20.4 28.7	15.0 32,5	2.1 .1	2.2	2.1
Motor vehicles and motor vehicles equipment	371 373-75,379 372,376	.9 4.2	.1 5.1 1,3	4,8 9,7 5,6	34.1 .4 27.4	26.8 .5 53.1	34,3 - 6,3	92.9 .9 .6	50.4 2.7	95,3 ,9 10,5	82.2 8.6 2.7	50.4 3.5 2.1	85.1 21.2 5.4	4.5 ~	9.4	~ -
Instruments	38	11.7	12,4	33,0	28.0		41.8	44.3	23.0	45,8	67.9	40.3	71,7	1.8	14,5	
Scientific and mechanical measuring instruments Optical, surgical, photographic,	381-82	1.3	.1.6	30,2	22.3	-	22.7	21.8	12,5	22.1	26.9	76.2	28.9	.8	1.1	<del></del>
end other equipment	383-87	15,9	17,8	34.5	46.1	-	60.7	54.7	24.8	57.1	80.1	38.3	80.1	17.4	20.2	<del>-</del>
Other manufacturing industries Nonmanufacturing industries	21,27,31,39 07-12,14-17,41-47, 737,739,807,891	5,3 ,4	5.3 1.9	35, <b>5</b> 35,1	60.1 37.4	38.2	60.1 33,6	36.0 45.9	58.4	36,8 26,2	28,8 21,8	21,9	29,4 24,0	8.1 6.5	8,9 5,4	8.1

<sup>-</sup> Represents no imputatio

<sup>&#</sup>x27;These items calculated from form RD-1 (detailed form mailed to large corporations conducting R&D), and form RD-2 (abbreviated version of RD-1 form mailed to smaller R&D performers). All other items calculated from form RD-1 only, RD-2 respondents were not asked these questions.

Table A-1. Imputation rates for selected items on the research and development survey by industry: 1977 — Con.

						n 9	iter			item 8			Itam 7	· · ·
	item 13	item 12	m 11	ita	eld	y product fi	pplied R&D b	A	research	elds of basic i	F		R&D by cost	
Industry	Foreign R&D	Outside company!	Pollution abatement	Energy R&D	Motor vehicles	Aircraft and parts	Electrical equipment	Total	Engineering	Chemistry	Total	Other costs	Materials	Magas
Total	5.3	2.3	37.3	5,2	45.5	11,7	24.0	18.0	28.0	30.2	16.1	18.2	36.2	18.0
Food and kindred prod Textiles and apparal	_	- -	29.5 -		100.0	_	100.0	11.4 8.8	8.3	1.2 -	1,3 14.5	9,4 7,7	23,5 5,2	18,0 8,7
Lumber, wood product and furniture	_	7.3	_	_	_	-	-	4.2	_	44,3	-	71.5	22,4 36,6	3 <b>4,4</b> 21.0
Paper and allied produc	-	_	.2		-	-	-	19.8	3.5	16,3 35.3	8.1 2.5	17,4 26.9	43,1	34.6
Chemical and allied pro	25.5	8.7	7.4	2.0	52.0		12,3	14.2	3,5	33.3				
Industrial chemicals	14.1	11,9	7.5	1.9	52.0	-	2.1	8.3	-	16.7	7.2	37,3	45.1 47.1	62,4 29,7
Drugs and medicines	9.6	7.9	- 1	- 1	-	-	-	21.3	-	25,5 79,0	8.1 10.8	18.5 14.1	21,1	21.0
Other chemicals	57.3	13.6	9.1	4.9			100,0	15.3	51.8	79.0	10.5			12t = .'+
Petroleum refining and	-	.4	.8	11,2	90.0	92.4	 .5	11.0 21.4	6.5 11.8	16,5 23.5	10.8	7,1 39,4	18,3 42,9	13,3 37,8
Rubber products	2.2	-	.7 7.4	3.5	49.1	1.6		10.7	43,8		8.0	12.0	8,1	16 4
Stone, clay and glass pro Primary matals	40.0	-	1.6	2.0	11.4	28.0	65.8	9.4	-		~-	27,9	23,7	21,0
Ferrous metals and pr			.6	_	18.7	30.1		10.8		-		35.9 3,4	50.1 7.1	38,3 7,4
Nonferrous metals an	54.2		1.2	3.5			65,8	7.9	_				······································	
Fabricated metal production Machinery	1.2	1.2	1.1	.1	8.2	53.0 87.7	20.7	7.4 12,4	3.3	11.3	9.2	6.4 10.4	6 1 18.4	5.0 5.8
Office, computing, an accounting machin	5.1	.8		-	-	93.3	20.9	15.6	3.2	11.9	11.0	10.8	<b>22</b> ,1	17.8 Same
Electrical equipment and communication	.4	.9	14,7	.4	46.5	18.6	27.0	24.2	47.8	38.7	31,9	25.9	11,3	8,4
Radio and TV equipm		-		_	-	-		_	-	-		28.1	20.4	8.1
Electronic component	11,2	. –	5,7	-	-	76.2	37.3	43.1	29.7		7.1	20.1	25.4	<b>.</b> .
Communication equip	1		33,7	2.4	66.2	3,09	23.6	17.5	46.7	45.9	32,6	4.1	7.3	6.7
and communication Other electrical equip	11	10.2	5.7	.1	1.1	16.2	34.2	26.9	61.9		25.8	9,1	41,2	0.6
Motor vehicles and moto										-4-	7.	F. 6	222	3.1
equipment	-	3.6	54.7	62,7	46.7	.2	91.4	40.4 11.0	6.8	71.7	34.1	5.6 4.1	12.3	5.2
Other transportation equ	-	-	5.4	13.6	19.0	6.7	7,3 1,6	2.3	35.4	-	28.2	5.6	6.4	8.4
Aircraft and missiles Professional and scientif	-	-	9.4	13.6				į	İ	l	İ			
Instruments	5.7	3.4	21.4		9,8	66.5	8.5	56.3	16.0	54.9	35.7	26.2	29.6	6,4
Scientific and mechan measuring instrum	-	7,2	-	-	2.0	57.9	62,3	25.6	; 9.3	83.4	22.3	19,8	31,3	<b>2</b> 40
Optical, surgical, phot and other aquipms	6.7	2.6	38.3		-	87.9	5,4	66.2	29.1	19.2	46.1	60.9	24,2	3.0
Other manufacturing inc Nonmanufacturing indu			6.2	- .5	- 7.8	24.5	17,8 22.6	29.1 17.5	35.6	56,4 86.9	61.0 39.3	23.9 10.6	25.4 35.3	4.6 0.6

viewed for size. Those RD 2 companies which reported R&D expenditures of \$500,000 or greater were converted to form RD 1 and mailed with other RD 1 companies in the 1977 survey. There were about 450 such companies. The remaining RD 2 companies are not mailed another form but data for them are estimated by the Bureau of the Census based upon their 1976 report.

All manufacturing and selected nonmanufacturing companies (in SIC's 49, 7391, 7392, 7399, and 8911) with 1,000 or more employees were included in the sample with certainty. Manufacturing and selected nonmanufacturing companies with fewer than 1,000 employees were sampled at rates depending upon their industry and employment size (table A.2). The source of this sample was the 1974 Standard Statistical Establishment List (SSEL). The SSEL was used for the first time in 1976 as a source for the R&D sample. For other nonmanufacturing industries, the sample was based on the 1966 records of the So ial Security Administration.

Each year the annual Department of Defense (DOD) and National Aeronautics and Space Administration (NASA) lists of R&D contractors are reviewed to ensure that the large contractors are included in the sample. For the 1977 survey, the R&D performing manutacturing companies from the 50 largest NASA contractors were included in the reporting panel with certainty.

The particular sample selected is one of a large number of samples of the same type and size that, by chance, might have been selected fishmates from each of the different samples would differ somewhat from each other, and from the results of a complete canvass conducted under essentially the same conditions as the survey. This variation among the possible estimates is defined by the sampling error, measured in standard error units. The complete canvass total would be included in the range.

- 1. From one standard error below to one standard error above the derived estimate for about two thirds of all possible samples.
- 2 From two standard errors below to two standard errors above the derived estimate for about 95 percent of all possible samples.
- 3 From three standard errors below to three standard errors above the derived estimate, almost always.

An inference that the comparable complete canvass total would be within the indicated ranges would be correct in approximately, the relative frequencies shown. Those proportions, therefore may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete soverage results by as much as one, two, or three standard errors, respectively.

for example, suppose an estimated total is shown as 400 with an associated relative standard error of 2 percent. Then, there is approximately 67 percent confidence that the interval 392 to 408 multides, the complete canvass total, about 95-percent con-

ridence that the interval 384 to 416 includes the complete can vass total, and almost certain confidence that the interval 376 to 424 includes the complete canvass total

As stated, the standard error refers only to sampling variations. In addition to the sampling errors as measured by the standard error, the estimates are subject to errors in response, coding, processing, and imputation for nonresponse. These non-sampling errors would also occur if a complete canvass were to be conducted under the same conditions as the survey.

The 1977 standard errors of estimates for each industry, for all companies and for those with fewer than 1,000 employees, are shown in table A  $^3$ 

The forms for the survey were mailed in January 1978, and nonrespondents received followups by mail. Since total R&D performance tunds, total Federal R&D funds, total net sales, and total employment are included in the Census Bureau's mandatory statistical program, the few companies that did not reply to Forms RD 1 in 1977 were mailed the Census Form MA-121, which collects these mandatory items.

In the absence of respondent distributed data, Census has estimated data for items as required in accordance with past performance and industry averages. Table A-1 shows imputation rates for most items on the R&D survey form.

# Comparability of Data Over a Period of Several Years

In the surveys of industrial research and development, there has been substantial comparability over any 2-year period. This is because the respondent has had before him, on the same report form used in filing current data, the figures for the previous year as reported by the respondent and as entered on the form by the Census Bureau before mailing, the respondent has been asked to adjust the data for the previous year as necessary to make it comparable to those of the current year. Such adjustments have been made to reflect, for example, changes in reporting concepts or changes in company structure such as mergers or acquisitions. To maintain some measure of consistency, the employment-size classification of any company affected by such changes has been adjusted so that the company is tabulated in the same employment-size category for two consecutive years.

Some measure of the degree of change reflecting these adjustments in contrast to an actual change in R&D activity can be gained by comparing figures for the same year reported for two succeeding reporting periods, e.g., 1976 R&D statistics in the final report of the 1976 survey and the revised 1976 R&D statistics in the final report of the 1977 survey. The totals for broad classifications are likely to be very close in the two reports, but in the finer detail, larger differences are noticeable. The results underscore the point that the measures are approximate and indicative rather than precise.

### Efforts to Improve Data Quality

Beginning in May 1975 and extending through the following year. Census Bureau personnel, in coordination with NSF staff, conducted an extensive "Response Analysis" of the Survey of Industrial Research and Development. The purpose of the analysis was to discuss, on an in-depth basis, each of the items on the survey form to determine the sources used by companies to provide the data, the extent and methodology of estimating procedures, completeness of reporting, problems encountered by respondents, and related questions. Interviews (112) were conducted with representatives from firms in a wide variety of industries with emphasis primarily on the larger R&D performers in the most R&D-intensive industries.

The consensus among members of the Response Analysis interview team was that reporting of data on total R&D expenditures by sources of support, (i.e., Ecderal or company funds), and geographic location, net sales, total employment, and R&D scientists and engineers, was based on company records and these data elements could be considered an accurate reflection of company activities.

Questions on scientific and technical information (STI) expenditures and company research and development as indirect costs of Federal contracts were found to be very difficult for companies to answer and the data were determined to be unreliable. These items were removed from the survey. Also deleted was the question on the employment of scientists and engineers in terms of "man-years". Analysis of historical data showed little differences between these employment data and the average of two January totals; this finding was confirmed by company officials.

It was learned that most companies do not maintain separate accounts for salaries and wages for scientists and engineers and for supporting personnel and that the estimates provided in the survey were extremely weak. Therefore, the item was simplified to obtain a total figure for scientists, engineers, and supporting personnel.

The breakdown of R&D expenditures by basic research, applied research, and development data was cited as one of the more difficult items to provide and one requiring further clarification in the definitions and instructions. To assist respondents in overcoming these difficulties, a number of steps were taken. First, Census Bureau personnel offered suggestions regarding specific problems. Company officials were encouraged to rely to a greater extent-on "informed estimates" when precise data were not available. Some changes were made to the survey form to emphasize the more important instructions, to provide the opportunity to report that certain R&D activities were not undertaken by the firm, and to clarify the definitions of both net sales and "contracted-out" research and development.

#### Industry Codes for 1967-778

The industry codes appearing in the tables are based on the 1972 Standard Industrial Classification (SIC) Manual. The SIC classifications for individual companies for 1967-74 (which we're utilized in the publications for those years; were originally determined by data reported in the 1% Economic Censuses. Bet ween 1967 and 1974, the NIC code for a company on the R&D survey generally remained fixed and reflected that company's principal activity as of 1967. However, under certain cir. cumstances such as the merger of two or more companies, the acquisition of one company by another or the formation of conglomerates the 1967 SIC code for a company could have changed. The Bureau of the Census could not be aware of a possible new SIC code for a company until the 1976 new sample was drawn based upon the 1974 SSEL tile. (See above description of the new sample.) When the new sample was selected, the industry codes of companies in both the old and new panels were examined for possible change. For larger R&D companies which had switched industry codes between panels, the historical R&D tables (e.g., 1968.74) have been adjusted to reflect the change in company activities. As it is not known normally viting a company changed its industrial activities, the data were adjusted in the following fashion, for companies changing industry codes bet ween 1967 and 1974, the industry total for each of the years at fected (1968 through 1974) were estimated to have changed at a constant rate of 14.3 percent per year. Accordingly, the data for the industry in which such a company had been classified in 1967 were deflated by 14.3 percent per year for each of the years 1968.74 e.g. 14.3 percent subtracted in 1968, 28.6 percent in 1969, 42.9 in 1970, etc. Similarly, the data for the industry in "Tuch such a company was classified in 1974 were inflated by \* percent per year for each of the years 1968.74. The industry are assigned to a company for 1974 is also used to classify that company's activities for the years 1975-77

The following measures were adjusted in this manner. Number of scientists and engineers, funds for research and development total, Federal, and company, net sales, cost per R&D scientist and engineer, and basic research expenditures. These historical data appear, for example, in selected tables of this NSF publication on research and development in industry. (See tables B.3, B.6, B.9, B.26, B.29, B.34, and B.46). No adjustments were made in data for other measures.

Table A-2. Sampling ratios used in the selection of manufacturing and nonmanufacturing companies included in the survey of industrial research and development by industry and size of company: 1977

industry	SiC code 1	Con	apanies i	with total e	mpioyme	nț of —
PERCENTER Y	aic code		1-99	100-499	500-999	1000 +
Food and kindred products Textiles and apparel Lumber, wood products, and furniture Paper and allied products	22,23 74.25		.008 .006 .010 .006	.050 .031 .100 .062	.750 1.000 .750 1.000	1.000 1.000 1.000 1.000
Chemicals and allied products Industrial chemicals Drugs and medicines Other chemicals	281-82 283 284-89		111 333 014	1.000 1.000 .666	1.000 1.000 1.000	1.000 1.000 1.000
Petroleum refining and extraction Rubber products Stone, clay, and glass products	29,13 30 32		062 010 008	1.000 .200 .200	1.000 1.000 1.000	1.000 1.000 1.000
Primary metals Ferrous metals and products Nonferrous metals and products	331-32,3398-9 333-36		008	.142 .625	1.000	1.000
Fabricated metal products	34	.(	010	.200	1.000	1.000
Machinery . Office, computing, and accounting	35		006	.125	1.000	1.000
machines	357	),	006	.125	1.000	1.000
Radio and TV receiving equipment Electronic components Communication equipment and communication	365 367 366,48	.0	083 031	1.000	1.000	1.000
Other electrical equipment	361-64,389		X31 X62	1.000	1.000	1.000 1.000
Motor vehicles and motor vehicles equipment Other transportation equipment Aircraft and missiles Professional and scientific instruments	371 373-75,379 372,376	.0	118 129 11	.500 .686 1.000	1.000 1.000 1.000	1:000 1:000 1:000
Scientific and mechanical measuring instruments Optical, surgical, photographic, and	381,82	.2	00	1.000	1,000	1.000
other instruments	383-87	٥.	62	1.000	1.000	1.000
Other manufacturing industries	21,27,31,39		06 50-99	,062	1.000	1,000
	41-47-49-67	.010		.500	1,000	1.000

<sup>&</sup>lt;sup>1</sup> Executive Office of the President, Office of Management and Budget, Standard Industrial Classification Manual 1972. Washington D.C. 20402: Supt. of Documents, U.S. Government Printing Office.

soullinese-development of indirectly condes for 1966 and partier years, see National Science.
Fruindation: Research, and Objectopment in Industry, 1975, Funds, 1975, Scientists, &
Engineers, Januars, 1976, SSS, 17-323, und Rosearch, and Objectopment in Industry, 1970,
Funds, 1970, Scientists, & Engineers, Januars, 1971, SSS, 72-3091(Washington, OSC, 20402)
Supt. of Documents, CS, Scientineot Printing Office, 1977, and 1972.

<sup>&</sup>lt;sup>2</sup> Sampling in these calls was a 2-stage process. An initial rate of ½ was used for the entire calls. The selected cases with TE 50 was then subsampled at a 1/50 rate. Those with TE 50 were not subsampled.

<sup>&</sup>lt;sup>1</sup> Companies in SIC's 07-12,14-17,44,50,53,60 and 63 were not sampled, but were hand selected from the previous mailing panel.

Table A-3. Standard error of estimate (percentage) of funds for R&D performance for all company size groups and for companies with less than 1,000 employees by industry: 1977'

industry	SIC code	Total	Companies with less than 1,000 employees
Total		· (²)	5
Food and kindred products Textiles and apparel	20 22 23	3 6	59 36
Lumber, wood products, and furniture	24,25	3	30
Paper and allied products	26	3	38
Chemicals and allied products	28	(2)	5
Industrial chemicals	281 82	(²)	6
Drugs and medicines	283	(2)	3
Other chemicals	284-89	1	8
Petroleum refining and extraction	29,13	- (2)	15
Rubber products	30	1	11
Stone, clay, and glass products	32	3	32
Primary metals	33	2	27
Ferrous metals and products	331-32,3398-9	(2)	16
Nonferrous metals and products	333.36	3	32
Fabricated metal products	34	1 2	13
Machinery	35	1	12
Office, computing, and accounting			
machines	357	1	25
Electrical equipment and communication	36,48	(²)	7
Radio and TV receiving equipment	365	( <sup>2</sup> )	3
Electronic components	367	1	6
Communication equipment and			
communication	366,48	(*)	8
Other electrical equipment	361-64,369	1	22
Motor vehicles and motor vehicles equipment	371	(2)	23
Other transportation equipment	373-75,379	ì	16
Aircraft and missiles	372,376	( <sup>2</sup> )	11
Professional and scientific instruments	38	ĺ	6
Scientific and mechanical measuring			
instruments Optical, surgical, photographic, and other	381-82	2	9
instruments	383-87	1	8
Other manufacturing industries	21,27,31,39	3	25
Normanufacturing industries	07-12,14-17,41-47,	-	
er.	49-67,737,739, 807,891	6	
	160,100	0	17

'Less than 0.5 percent

SOURCE: National Science Foundation



# Total Funds for Research and Development

B 1 Trends in funds for industrial research and development by source of funds 1956-77
B-2 Selected data for R&D-performing companies by industry 1976 and 1977
B-3 Funds for research and development by

B-3 Funds for research and development by industry and size of company 1956, 1963, and 1966-77

B-4 Funds for research and development by industry and selected company size group. 1977

B 5 Funds for research and development by industry, size of company, and size of R&D program 1977

# Federal Funds for Research and Development

B-6 Federal funds for research and development by industry and size of company 1957, 1963, and 1966-77

B 7 Federal funds for research and development by industry and company size group 1977

Federal funds for research and development by selected industry and agency 1963 64 and 1966-77

# Company Funds for Research and Development

B-9 Company funds for research and development by industry and size of company 1957, 1963, and 1966-77

B 10 Company funds for research and development by industry and selected company size group: 1977

B 11 Company-financed research and development contracted to outside organizations by industry and selected company size group: 1976 and 1977

B-12 R&D-performing companies with 1,000 or more employees and number contracting research and development to outside organizations by industry and size of company: 1977.

B-13 Company research and development performed by foreign affiliates of U.S. domestic companies outside the United States by selected industry: 1974-77

B-14 Company funds for R&D performance by selected industry: 1977 actual and 1978 budget estimate

B-15 R&D-performing companies in manufacturing and nonmanufacturing industries by size of company 1977

B-16 R&D performing companies with 1,000 or more employees by size of company and R&D program 1977

B-17 R&D performing manufacturing companies with 5,000 or more employees by industry and percent change in R&D funds 1976-77

B-18 Percent of total, Federal, and company funds of R&D-performing companies ranked by size of R&D program 1972-77

B-19 Percent of net sales and employment of R&D-performing companies ranked by size of R&D program 1972-77

B-20 Percent of total and Federal R&D funds and of net sales of R&D-performing companies ranked by size of R&D program by industry.

B-21 R&D-performing companies with 1,000 or more employees and number with Federal R&D funds by industry and size of company 1977

# Geographic Distribution of R&D Funds

B-22 Geographic distribution of funds for industrial research and development 1963 and 1966-77

B-23 Geographic distribution of funds for industrial research and development by source of funds: 1977

# Distribution of R&D Funds, by Major Type of Cost

B-24 Distribution of R&D costs by industry and type of cost: 1977

B-25 Distribution of R&D costs by industry and type of cost; 1976

# **Employment of R&D Scientists and Engineers**

B-26 Full-time-equivalent number of R&D scientists and engineers by industry and size of company: January 1957, January 1963, and January 1966-78

In all tables of this report

Details may not add to totals because of rounding

APPENDIX B

Statistical Tables

 Percentages were calculated on the basis of thousands of dollars and may differ from those based on the rounded figures shown.

Percentage changes are increases unless otherwise indicated.

- B 27 Full time equivalent number of RSD scientists and engineers by industry and source of RSD funds. January 1977 and January 1978
- B 28 R&D scientists and engineers per 1 (00) employees by industry and size of company 1958-1963, and 1966-27.

### **R&D Fonds Related to Employment and Net Sales**

- B 29 Cost per R&D scientist or engineer by industry and size of company 1957, 1963, and 1966.77
- B 30 Cost per R&D scountist or engineer by industry and selected company size group 1977
- B 31 Cost per R&D scientist or engineer in companies ranked by size of R&D program 1972 77
- B 32 Total employment of R&D performing companies by industry and size of company, 1976 and 1977.
- 8.33 Total and company R&O funds per employee by size of company, 1963-77.
- B 34 Net sales of R&D performing manufacturing companies by industry and selected company size group. 1976 and 1977.
- B.35 R&D funds as a percent of net sales in R&D performing manufacturing companies by industry and size of company, 1957, 1963, and 1966.77
- B 36 Company R&D funds as percent of net sales in R&D performing manufacturing companies by industry and size of company, 1957, 1963, and 1966-77.
- B 37 R&D funds as a percent of net sales in R&D performing manufacturing companies ranked by size of R&D program by industry 1927.

B 3B Company R&D funds as percent of net sales in R&D performing manufacturing companies ranked by size of net sales by industry 1977

## Fnergy and Pollution Abatement R&D

- B 39 Expenditures for energy research and development by selected industry and source of funds 1976 78
- B 40 Industrial expenditures for energy research and development by primary energy source and source of funds
- B 41 Expenditures for pollution abatement research and development by industry and source of funds 1976-78
- B-42 Industrial expenditures for pollution abatement research and development by type of pollution and source of funds 1976-78

# Funds for Research and Funds for Development

- B 43 Funds for basic research, applied research, and development 1953.77
- B 44 Funds for basic research, applied research, and development by industry and selected company size group. 1976 and 1977.
- B 45 Funds for basic research, applied research, and development, by industry, source of funds, and selected company size group 1977.
- B 46 Funds for basic research by industry and size of company 1957, 1963, and 1966.77

- B-47 Funds for industrial basic research by field of science 1967-77
- B-48 funds for basic research by industry and field of science 1977
- B 49 R&D performing companies with 5,000 or more employees and number of companies performing basic research by industry 1977
- B-50 Funds for applied research and development by product field 1963 and 1966-77
- B 51 Funds for applied research and development by product field and source of funds, 1977
- B-52 Funds for applied research and development by industry and product field 1977
- B 53 Funds for applied research and development by industry and product field: 1976
- B 54 Funds for applied research and development by industry and secondary product field. 1977
- B-55 Funds for applied research and development by industry and secondary product field 1976

#### FFRDC's

B-56 Industry administered federally funded research and development centers—tunds by character of work and composition of work force

Table B-3. Funds for research and development by industry and size of company: 1956, 1963, and 1966-77

(Dollars in millions)

Industry and size of company	SIC code	1956	1963	1966	1967	1968	1969	1070	7	T	T	<del>,</del>	<del>,                                     </del>	1	<del>1</del> -
Total	* * * * * * * * * * * * * * * * * * *	<b>\$</b> 6,605					1	1970	1971	1972	1973	1974	1975	1976	1977
Distribution by industry	<b>‡</b>			00 31: VT. U		**************************************	200,008	\$18,062	\$18,311	\$19,539	\$21,233	\$22,867	\$24,164	\$26,938	\$29,90
Food and kindred products	20	64	130	164	183	184	100	20-							
Textiles and apparel	22,23	(')	30	51	57	58	199 60	225 58	231	246	263	278	312	329	368
Lumber, wood products, and furniture	24,25	(1)	11	12	12	20	18	52	59	61	64	69	70	82	81
Paper and allied products	26	36	69	117	128	144	188	178	53	64	71	84	88	107	127
Chemicals and allied products	28	641	1,239	1,407	1,507	1,589	1,660	1,773	187 1,832	189 1,932	194 2,116	237 2,450	249 2,727	313 3,017	340 3,267
Industrial chemicals	281 82	460	809	918	966	965	974	000	0.00			<del></del>			
Drugs and medicines	283	94	216	308	4 343	398	444	980 485	942	941	999	1,127	1,200	1,323	1,460
Other chemicals /-	284-89	87	214	181	198	226	242	308	549 341	607 384	698 419	807 516	981 545	1,091 602	1,153 654
Petroleum refining and extraction	29,13	182	317	371	371	49.7	F								
Rubber products	30	(5)	156	168	182	437	467	515	505	468	498	622	693	767	913
Stone, clay and glass products	32	.60	100	117	136	223	261	276	289	377	426	469	467	502	586
Primary metals	33	90	183	232	242	142	159	167	164	183	199	217	233	263	293
		į .		-	442	251	257	275	272	277	307	358	443	506	526
Ferrous metals and products <sup>1</sup>	331 32,3398,3399 333-36	(1)	106	139	135	135	136	149	144	146	163	181	215	258	259
(-1	-		77	93	107	115	121	126	128	130	145	177	228	250	267
Fabricated metal products	34	116	153												
Machinery	35	543	958	1,217	163 1,326	183 1,483	182 1,546	207 1,729	242 1,860	253 2,158	291 2,549	313 2,985	324 3,196	358 3,487	389
Office, computing, and				· • • • • • • • • • • • • • • • • • • •		·							5,130	5,467	3,970
accounting machines	357	(*)	(*)	(*)	(*)	(4)	(*)	(4)	(*)	1,456	1,733	2,103	2,220	2.452	2.750
Electrical equipment and communication	36,48	1,516	2,866	3,626	3,867	4.083	4,348	4,220	4,389	4.680	4,902		<del></del>	2,402	2,758
Radio and TV > erving equipment	7.000		•	-1						4,000	4,502	5,011	5,105	5,636	5,252
Electronic components	365	(5)	(1)	47	45	55	57	70	64	48	49	51			
	367	1 .		1	1	1	i		9-1	1 330	406	489	50	52	58
Communication equipment	•	(,)	1,773	2,249	2,425	2,520	2,671	2,604	2,739	1 555	700	408	549	691	761
and communication	255 45	1		1	i		Ī		-,	1	-	1	1	1	
Other electrical equipment.	366,48	, , , ,		}	Ì		1	1	1	2,583	2,613	2,424	2 795		
The state of the s	361-64,369	(')	1,093	1,330	1,397	1,508	1,620	1.546	1,586	1,719	1,834	2,047	2,385	2,511	2,798
Motor valueles and motor valueles			· ** · · **- ·* <mark>†</mark> .	ាធាធានរបស់	···· : :::::::::::::::::::::::::::::::				= =====			2,047	2,121	2,382	2,345
#Quipment	274	,		į	•	į		İ			- 1				
	371	(		1		1		1	. 1	( 1.954	2,405	2,389	2 240	0.220	
Other transportation equipment	777 75 770	688	1,090	1,344	1,354	1,499	1,566	1,591	1,768	,	2,705	2,30=	2,340	2,778	3,302
Aircraft and missiles	373 75,379	, , , , ,		}	1				.,	56	72	87	90	0.4	
Professional and scientific instruments	372,376	2,138	4,712	5,526	5,669	5,765	5,882	5,219	4,881	4,950	5,052	5,278	5,713	6 220	117
	38	200	284	468	542	663	742	744	746	838	961	1,075	1,173	6,339	7,078
Scientific and mechanical							<del></del> +-			e		7,07.5	1,173	1,290	1,405
messuring instruments	381-82	0.7			1	1	1	1	]/		1	Į	. [	7	
Optical, surgical, photographic	30162	97	70	87	104	118	123	131	133	163	186	221	266	325	375
and other instruments	383-87	103	214	381	438	545	619	613	612	675	775				
Other manufacturing industries	21,27,31,39	<del></del>			<del></del>					3/3		854	907	974	1,030
Nonmanufacturing industries	07-12,14-17,41-47	(') ∫	54	77	90	101	164	128	131	146	158	177	205	24.7	
	40.63.333.330	1			i	. !						• • • •	200	217	245
	49-67,737,739, 807,891	(')	276	497	559	602	655				•				
Ohmonia and a second					200	603	655	705	704	707	715	768	735	845	950
Distribution by sure of company (bissed on number of employees)														<del>-</del>	
wreness are the analysis		"	. ]			1		1	1	1	1	1	į		
Cars then 1,000		369	619	621	687	,	1			1	ļ	]	]	1	
1,000 to 4,999		550	1,022	1,043		(1)	(1)	904	884	929	940	1,058	1,222	1,384	1,448
9,000 to <b>19,999</b>			-,	793	1,017	(\$)	493	1,233	1,195	1,215	1,248	1,370	1,385	1 500	1,679
10,000 to 24,999 25,000 or more		15,686	10,989	, #3	892	960	1,033	1,095	1,170	1,076	1,168	1,346	1,478	1,648	1,829
AN INSTANCE		-,		ł	1		1	1	1.4	2,159	2 224				
25,000 of mare	• • • • • • • • • • • • • • • • • • • •	! 1	1 4	13,092	13,790	14,780	15,435	14,830	15,063	14,160	2,236	2,415	2,633	2,874	3,266

<sup>&</sup>quot;Not separately available but included in total

\*Data not isbuisted at this level prior to 1972. \*Included in the other electrical equipment group

Estimated by the National Science Foundation

<sup>\*</sup>SIC codes 3396 and 3399 included in the nonferrous metals and products proup for 1986 to 1986.

Table B-6. Federal funds for research and development by industry and size of company: 1957, 1963, and 1966-77

[Dollars in millions]

industry and size of company	SIC code	1957	1963	1966	1967	1968	1969	. 1970	1971	1972	1973	1974	1975	1976	1977
Total,		\$4,335	\$7,270	\$8,332	\$8,365	\$8,560	\$8,451	\$7,779	\$7,666	\$8,017	\$8,145	\$8,220	\$8,605	\$9,561	\$10,545
Distribution by industry										_	£ ,,				
Food and kindred products	20	(1)	(4)	3	2	2	1	3	2	1	1	1	(²)	(2)	(²)
Textiles and apparel	22,23	(3)	(2)	(2)	$(^2)$	(2)	( <sup>2</sup> )	( <sup>2</sup> )	1	1	1	( <sup>2</sup> )	(2)	(2)	(2)
Lumber, wood products, and furniture	24,25	(3)	( <sup>2</sup> )	0	(2)	0	0	0	(2)	( <sup>2</sup> )	(2)	(7)	0	0	0
Paper and affied products	. 26	(1)	0	(2)	( <sup>2</sup> )	( <sup>2</sup> )	(2)	(2)	(2)	2	(2)	( <sup>2</sup> )	( <sup>2</sup> )	(2)	( <sup>2</sup> )
Chemicals and allied products	28	89	234	188	210	199	192	180	184	189	203	214	236	266	294
Industrial chamicals	281-82	80	146	158	181	172	165	158	159	171	184	195	218	249	278
Drugs and medicines	283	(1)	9	(4)	$\binom{2}{2}$	(2)	(2)	$\binom{2}{3}$	(2)	`(²)	(4)	$\binom{2}{2}$	( <sup>2</sup> ) ( <sup>2</sup> )	( <sup>2</sup> )	(²) (²)
Other chemicals , , , , , , , , , , , , , , , , , , ,	284-89	9	79.	(*)	( <sup>2</sup> )	(1)	(2)	(2)	( <sup>2</sup> )	(*)	( <sup>2</sup> )	( <sup>2</sup> )	(-)	(-)	(-)
Petroleum refining and extraction	29,13	11	21	18	16	34	10	22	17	15	14	20	(2)	p2	74
Rubber products	30	37	46	19	22	37	65	71	69	123	146	( <sup>2</sup> )	(2)	(*)	( <sup>2</sup> )
Stone, clay, and glass products	32	(2)	3	3	2	3	1	11	10	14	15	14	(²) 21	(²) 26	(²) 25
Primary metals,,,,	33	5	10	8	8	9	10	10	6	12	11	ļ	- 21	20	23
Ferrous metals and products	331-32,3398,3399	1	2	3	1	1	2	1	2	3	4	( <sup>2</sup> ) ( <sup>2</sup> )	3	4	5
Nonferrous metals and products <sup>4</sup> ,	333-36	4	8	5 	6	8	9	9	4	10	7	(-)	17	22	20
Fabricated metal products	34	38	24	17	13	18	8	7	11	12	13	14	27	36	45
Machinery	35	272	250	286	322	340	260	262	315	401	429	511	509	532	577
Office, computing, and				1				_		_					
accounting machines	357	(*)	(*)	(1)	(*)	(*)	(*)	(*)	(*)	(2)	( <sup>2</sup> )	(²)	486	509	546
Electrical equipment and communication	36,48	1,196	1,849	2,201	2,296	2,333	2,396	2,211	2,258	2,367	2,410	2,307	2,307	2,555	2,696
Radio and TV receiving equipment	365	(*)	(*)	(2)	(2)	(2)	(2)	( <sup>2</sup> )	(2)	( <sup>2</sup> )	(2)	(1)	( <sup>2</sup> )	0	0
Electronic components	367	1	, ,	1	, ,	, ,				( 125	146	184	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )
		518	1,209	1,428	1,495	1,526	1,557	1,420	1,479	}					
Communication equipment	255.45									1	4 262	4 4 2 7	1.057	1.093	1,206
and communication	365,48 361-64,369	678	640	( <sup>2</sup> )	(2)	( <sup>2</sup> )	(2)	(2)	( <sup>2</sup> )	(2)	1,362	1,137 ( <sup>2</sup> )	1,057	(2)	(2)
comme which their welationing	<u> </u>			-											<del> </del>
Motor vehicles and motor	271	1,					•			( 293	385	288	318	383	414
vehicles equipment	371	190	291	344	360	374	290	314	309	233	300	200	3.0		
Other transportation equipment	373-75,379	} ;			555	0,1				26	39	47	47	(2)	( <sup>2</sup> )
Aircraft and missiles	372,376	2,275	4,261	4,724	4,531	4,533	4,524	4,005	3,864	3,970	3,889	4,003	4,434	4,930	5,496
Professional and scientific instruments	38	109	81	145	189	234	237	194	164	161	160	164	166	155	156
Scientific and mechanical	t can and town or the contract of			1								,			
measuring instruments	381,82	80	16	22	37	35	32	20	14	13	11	7	9	6	10
Optical, surgical, photographic, and	002.02				. 450	400	205	474	450	4.40	140	157	157	148	146
other instruments	383-87	29	65	123	152	199	205	174	150	148	149	15/	15/	148	140
Other manufacturing industries <sup>3</sup> ,	21,27,31,39	74	3	(2)	(2)	(2)	( <sup>2</sup> )	(2)	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )	7	5	5
Nonmenufacturing industries	07-12,14-17,41-47,	1	190	367	387	431	448	480	452	431	416	463	310	375	437
	49-67,737, 739,807,891		1		-	101			1						1
		<del> </del>			+ ===±=== ===	<del> </del>	<del> </del>	ļ.,						<del> </del>	
Distribution by size of company (based on number of employees)										•					
प्रत्याक्षणका करार परावरणावस्य स्था सारापुरास्य इसकेन र															
Less shan 1,000		167	194	234	228	$\binom{2}{2}$	$\binom{2}{2}$	355	318	326	307	367	273	299	328
1,000 to 4,999		7226	425	385	351	1	1	412	367	372	357	378 230	253 287	270°	388
5,000 to 9,999		3,942	6,651	182	251	299	257	211	214	186	187 505	430	370	548	643
10,000 to 24,999	1	3,342	1 20,0	1)	7.500	7.000	7 505	0.004	6 766	1 1		6,815	7,423	8,130	8,871
25,000 or more		1 7	•	7,530	7,536	7,662	7,525	6,801	6,766	6,514	6,789	0.010	7,423	1 0.100	,

<sup>\*</sup>Less than \$0.5 million

Moi separately available but included in total.

For 1987 textures and apparel and lumber, wood products, and furniture are included in nonmanufacturing industries.

<sup>\*</sup>SIC codes 3398 and 3399 included in the nonferrous metals and products group for 1957 to 1965.

<sup>\*</sup>Data not tabulated at this level prior to 1972,

<sup>\*</sup>included in the other electrical equipment group.

<sup>&#</sup>x27;Estimated by the National Science Foundation.

SOURCE: National Science Foundation

Table B-9. Company funds for research and development by industry and size of company: 1957, 1963, and 1966-77'

[Dollars in millions]

Industry and size of company	SIC code	1957	1963	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977
Total	,	\$ 3,396	\$ 5,360	\$ 7,216	\$ 8,020	\$ 8,869	\$ 9,857	\$10,283	\$10,645	\$11,522	\$13,088	\$14,647	\$15,559		\$19,36
Distribution by industry													7		\$13,50
Food and kindred products	20	74	(2)	161	181	182	198	222	000					_	
Textiles and apparel	22,23	14	28	(2)	( <sup>2</sup> )	(2)	·(2)	222	230	246	252	277	$\binom{2}{2}$	(2)	(3
Lumber, wood products, and furniture	24,25	14	( <sup>2</sup> )	12	12	20		(2)	59	61	63	(2)		(²)	(2
Paper and allied products .	26	35	69		123	( <sup>2</sup> )	· (2)	52	(2)	(²)	(2) (2)	(3)	88	106	12
Chemicals and allied products	28	616	1,004		1,297	1,389	1,468	( <sup>2</sup> ) 1,593	(²) 1,639	188 1,741	1,897	( <sup>2</sup> ) ( <sup>2</sup> ) ( <sup>2</sup> ) 2,217	(²) 2,490	(²)	(3
Industrial chemicals	281 82	423	662	760	785	794	200					<del></del> -	2,490	2,751	2,97
Drugs and medicines	283	104	207				809	822	783	770	816	933	982	1,074	1,18
Other chemicals	284-89	89	135	· (2)	$\binom{2}{2}$	( <sup>2</sup> )	(²) (²)	$\binom{2}{2}$	( <sup>2</sup> )	(²) (²)	( <sup>2</sup> )	(*) (*)	$\binom{2}{2}$	$\binom{2}{2}$	(2
Petrolaum refining and extraction	29,13	200	296	353								- 1		(²)	(2
Hubber products	30	70	111	149	355	403	457	493	488	454	485	603	( <sup>3</sup> ) ( <sup>3</sup> )	715	839
Stone, clay, and glass products	32	(2)	97		160	186	196	205	221	255	280	(²)	(2)	( <sup>2</sup> )	(2
Primary metals	33	103	174	114	134	139	158	156	153	168	184	203	( <sup>2</sup> )	(2)	(2
		+		224	234	241	247	265	266	264	297	350	422	481	50
Ferrous metals and products Nonferrous metals and products	331-32,3398,3399 333-36	63 40	105 69	136	134	134	135	148	142	144	159	(2)	211	252	254
		-,	69	88	100	108	112	117	124	121	138	(²)	211	229	247
Fabricated metal products	34	97	129	137	151	165	174	201	230	243	279	222			
Machinery	35	397	7 <b>0</b> 9	931	1,004	1,142	1,286	1,469	1,545	1,758	2,120	299 2,473	297 2,687	322 2,955	344 3,393
Office, computing, and								<del></del>	<del>+</del>				2,007	2,505	2,333
accounting machines	357	(4)	45		. 4 .			_		[		1	1		
		()	· (*)	(*)	(4)	(*)	(4)	(*)	(4)	( <sup>2</sup> )	(²)	( <sup>2</sup> )	1,734	1,893	2,212
Electrical equipment and communication	36,48	608	1,017	1,426	1,571	1,749	1,957	2,008	2,131			==-→			-,-1
Radio and TV receiving equipment	365	(5)	(5)	<b></b>			<del></del>			2,313	2,491	2,704	2,798	3,081	3,256
Electronic components	367	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(-)	(²)	(²)	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )	(²).	( <sup>2</sup> )	( <sup>2</sup> )	(²)	49	52	58
•	20,	236	504				1			( 205	260	306	(5)	(2)	( <sup>2</sup> )
Communication equipment		} 230	564	:":1	930	993	1,113	1,183	1,252	)	1		• 1	` ' /	
and communication	366,48	1		1	1	1			l	)	1		1	1	
Other electrical equipment	361-64,369	378	453	(2)					_ [	1,165	1,251	1,287	1,328	1,418	1,591
		3/8	403	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )	(²)	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )	(2)	(2)	( <sup>2</sup> )	(2)
Motor vehicles and motor				-											
wehicles equipment	371	1			l	1	1	1				[			
•	İ	517	799	1,000	994		4 070			1,662	2,020	2,101	2,022	2,395	2,888
Other transportation equipment	373-75,379	,		.,000	334	1,124	1,278	1,278	1,461	<b>S</b>	1				
Aircraft and missiles	372,376	299	452	802	1,138	4 556				( 29	33	40	43	(²)	(²)
Professional and scientific instruments	38	, 140	202	323	353	1,230	1,354	1,213	1,017	978	1,154	1,275	1,279	1,409	1,582
				52.5		429	505	550	583	678	801	911	1,007	1,144	1,249
Scientific and mechanical										<del>  </del>					
measuring instruments	381,82	59	53	65	67	83	91	144	***	4-4		_			
Optical, surgical, photographic,	]						<i>a'</i>	111	120	151	175	214	257	318	355
, and other instruments	383-87	81	149	. 258	286	346	414	439	463	527	626	697	750	826	884
Other manufacturing industries	21,27,31,39	19	52	(2)		. 7.						<del></del>	-		
Nonmanufacturing industries	07-12,14-17,41-47.		52	(²)	88	( <sup>2</sup> )	(°)	( <sup>2</sup> )	(2)	( <sup>2</sup> )	(²)	( <sup>2</sup> )	198	212	239,
	49-67,737	1	· {	1	1	- 1	1	1		1	1				
	739,807,891	(2)	85	130	172	470				1	1	. [	İ	1	
				130	1/2	172	207	225	252	277	299	305	425	471	514
Distribution by size of company (based on number of employees)															
<u> </u>			‡							🗼					
-#16 than 1,000		375	400			(2)	/2	, 1	1	ı	1	j			
,000 to 4,999		406	425 596	387 657	459 666	$\binom{2}{2}$	(3)	540 821	565 828	603 843	633	691	949	1.005	1,120
,000 to 9,999		,	~~~	611	642						891	992	1,132	1,085	1,364
0,000 to 24,999		1	}	1 "	. 092	661	775	884	956	890	981	1,111	1,190	1,334	1,441
•		2,615	4,338	₹ 1	.	l	i	į	16	1,540	1,731	1,986	2,252	2,325	2,523
THE PROPERTY CONTRACTOR AND ADDRESS OF THE PROPERTY OF THE PRO	. 1		.44-4-44	1 1			f	1	14	1	1	1	1	· · · · · · · · · · · · · · · · · · ·	
5,000 or more		1 1		(5,561	6,254	7,118	7,909	8,038	8,297	7,646	8,852	9,862			

<sup>&#</sup>x27;See table 1, footnote 1

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fillot separately available but included in total.

ISIC codes 3396 and 3399 included in the nonferrous metals and products group for 1957-1955.

<sup>\*</sup>Date not tabulated at this level prior to 1972

fincluded in the other electrical equipment group.

<sup>\*</sup>Estimated by the National Science Foundation. SOURCE: National Science Foundation

Table B-26. Full-time-equivalent number of R&D scientists and engineers by industry and size of company: 1957, 1963, and 1966-78

[In thousands]

	• • • • • • • •	Ţ	· · · · · · · · · · · · · · · · · · ·	~					January			<del>- , -</del>				<u>-</u>
, Industry and size of company	SIC code	1957	1963	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1079
Total	•	229.4	327,3	353,2	367.2	3/6.7	387.1	384.1	366,8	349.9	357.3	359.6	362,8	364.3	382.4	1978
Distribution by industry		<b>:</b>	<b>‡</b>	•	. 🛊	. <b>.</b>	· · · · · · · · · · · · · · · · · · ·	(	**************************************		=====	-				
Food and kindred products	20	3.8	5.1	6.2	6.1	6.3	6.2	6,2	6.4	6.2	6.2	6.0	6.3	6.5	6.5	6,7
Textiles and apparel	22,23		1.0	1,4	1.9	2.5	2.6	2.9	1.8	1.8	1.9	1.8	1.8	1,8	1.7	1.7
Paper and allied products	24,25	.8	.5	.6	.5	.5	1.0	1,2	1.8	1,8	1.9	2.1	2,3	2.1	2.1	2.2
Chamicals and allied products	26 28	1.5 29,4	2.5 38.3	4.3 38.0	4./ 36.9	4.8 38.9	40.0	5.0 40.1	5.0 42.7	4.9	4.9	41.8	5.0 45.2	5.2 44.4	6.3 46.4	6.6 <b>4</b> 8.3
industrial chemicals	28182	18.0		23,3	21.7	22.3	21,9	20.7	20.6	+	· · - ·	<del> </del>			_	
Drugs and medicines	283	4,7	6.9	7,5	8.7	9,8	10.2	11.8	12.3	17.6	17.1	16.5	18.0	16.9	17.3	18.0
Other chemicals	284.89	6.7	8,5	7.2	6.5	6,8	7.9	7.6	9.8	10.3	10.8	14.0	15.6 11.6	16.6 11.0	17,8 11,3	18,7 11,6
Petroleum refining and extraction	29,13	6.9	8.9	8.9	8.7	9.2	10.0	9.9	9.2	8,3	8.2	8.2	8.4	8.6	8,9	9.9
Rubber products	30	4.7	5,8	5.7	5,8	- 6.1	6.6	7,4	6.7	6.7	7.5	7.7	8.4	8.6	9,1	9.5
Stone, clay, and glass products	32	(4)	3,8	3.1	3,3	4.1	4.2	4.6	4.3	4.1	4.2	4,5	4.5	4,6	4.5	4,8
Primary metals	33	; 5.1 ↑	5.2	5.5	<b>5.9</b>	5.9	6.3	6.5	6.6	6.4	6.0	6.4	6.3	8.1	8.4	8.4
<ul> <li>Ferrous metals and products</li></ul>	•	2,9	2.9	3.2	3.3	3.1	3.2	3.2	3,4	3.4	3.2	3.3	3.3	3,9	3.9	3.8
	333.36	2.2 · +	2.3	2.3	2.5	2.7	3.1	3.3	3.2	3.0	2.8	3.1	3.0	4.2	4.5	4.6
Fabricated metal products	34	8.4	6.8	6.3	6,3	5.6	6,6	5.9	7.1	6.6	6.7	7,3	7.4	6.8	7.1	7.2
Machinery,	<b>35</b>	24.9	31.4	30,5	33,6	37.4	39,8	42,3	42,7	43.7	46.3	51.0	52,8	55,7	55.3	58.0
Office, computing, and	etal a	!														
accounting machines.	357	; (') #	(')	(	( <sup>1</sup> )	(')	( ')	(')	(')	(3)	30.1	34.5	36.1	38,1	37.7	39.8
Electrical equipment and communication	36,48	42.9	85.8	92,0	98,6	98,4	100.4	100.6	91,8	83.6	85,4	82.6	82.6	80.3	84.1	85.4
Radio and TV receiving equipment :	365	(4)	(4)	(*)	.9	1.0	1.2	1,9	2.4	2.1	1.4	1,3	1.0	1,1	.9	.8
Electronic components	367	19.2	!	1				į	1		9.4	9.6	10.6	10.2	13.0	14.1
Communication equipment and	1	19.2	55,1	62.3	66.7	67.4	66.3	64.8	60.3	53.2	13					
communication	366,48	1 7	-	İ	1						45.3	42.0	40.2	37.4	38.0	39.8
Offier electrical equipment	. 361-64,369	23.7	30.7	29.7	31,0	30.0	32.9	33.9	29.1	28.3	29.3	29,7	30.8	31.6	32,2	30.7
Motor vehicles and motor vehicles		Ī														* * * * * * * * * * * * * * * * * * *
equipment , , , , , , ,	, 371	11	04.4	İ	1	1		ŕ						1	1	
Other transportation equipment	37.3.75,379	13.6	21.1	24.8	25,2	24,3	25.2	25,5	28.2	29.7	28,2	27.4	26.0	25.4	28.2	30.3
Aircraft and missiles	372,376	58.7	90.7	99.3	100.4	101.1	99.7	92,2	78,2	700	1.7	1.8	1.9	1.7	1.9	2.1
Professional and scientific instruments	38	10.2	9.4	12.5	13.0	14.1	15.2	15,0	15.1	70.8 15.2	72,1 16.3	70.6 17,5	67.5 17.9	66.9 18.8	72.0 20.1	77.4 21.5
Scientific and mechanical measuring	• •		<u> </u>				<u> </u>	<u> </u>		† — — —						
instruments	381,82	5.8	3.9	3,8	3,6	3.8	4.1	4.1	4.6	4.7	5.3	5.6	5.9	6,7	7.2	7.8
Optical, surgical, photographic,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			_						•				- J.:	1	.,
and other instruments	383-87	4.4	5.5	8.7	9.4	10.3	11,1	10.9	10.5	10.5	11.0	11.9	12.0	12.1	12.9	13.7
Other manufacturing industries	21,27,31,39		2.8	2.3	2.2	2.4	2,8	2.6	3,8	3.6	3.6	3.7	3.7	4.2	4.5	4.2
Nonmanufacturing industries	07-12,14-17,	17.8	2											Ì		
· .	41-47,49-67, 737,739,807,891		( , ,	** 7					ra mogratica in i							
•			8.2	11.7	94.9	15.1	15,1	16.3	15.6	15.7	15.3	14.4	14.9	14.6	15.3	15.9
Distribution by size of company (based on number of employees)	-															
kase than 1,000		44.8	34.1	30.0	27.4	27.2	(5)	(*)	28,2	20.4	20.0	20.0	20.5	20.0	24.5	** *
1,000 to 4,999		22.4	35.0	30.1	30.5	29.9	(3)	(*)	28,2 31,8	28.4 30.9	29.0 28.9	28.0 28.8	30.1 29,9	30.2 29.3	31.1 28.9	31.3 30.3
_5,000 to 9,599		•		,	24.0	24,6	24.6	28.5	28,7	28.4	27.0	26.4	27.4	25.1	28.6	30.3 30.7
10,000 to 24,999		162.2	258.2	293.1	K						( 45.1	45.9	47.4	50.6	49.3	51.5
25,000 or more*,	• • • • • • • • • • • • • •	,			285,3	295.0	307.3	299,1	278,1	262,4	227.3	230.5	228.0	228,1	244.5	256.3
					<u> </u>	l	L	L		L	┸ <u>`</u>	<u></u>				

<sup>\*</sup>bata included in the other manufacturing infustries group.

fincluded in the other electrical equipment group.

<sup>1</sup>SIC codes 3398 and 3399 included in the nonferrous metals, and products group for January 1957 to January 1968

<sup>\*</sup>Data not fabulated at this level prior to 1972 197

<sup>\*</sup>Not separately available but included in total

SOURCE National Science Foundation

# Table B-35. R&D funds as percent of net sales in R&D-performing manufacturing companies by industry and size of company: 1957, 1963, and 1966-77

Industry and size of company	SIC code	1957	1963	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	197
Total		3.4	4.5	4.2	4,2	4.0	4.0	3.7	3.5	3,4	3.3	3.1	3,1	3.1	3
Distribution by industry									-		<del></del>	<del> </del>			-
Pood and kindrad products	20	.3	.4		•								12		
Textiles and apparal	22,23	(1)	.5	.5	.5	.5	.4	.5	.5	.4	.4	.4	•.4	.4	
umber, wood products and furniture	24,25		.5	.4	.5,	.5	6.	,5	.5	.4	.4	.4	.4	.4	1
aper and allied products	26	.6	.8	.9	.9	.9	1.0	.8 .9	.7	.8	7	.8	.7	.7	
hemicals and allied products	28	3.5	4,3	4.4	4.6	3.8	3.9	3.9	3.7	.8 3.6	.7 3.5	.8 3.5	.9 3.7	1.0 3.7	
Industrial chemicals	281-82	5.0	5.1	4.6	4.8	4.0	4.0	4.1	2.0	7.7				-	<del> </del>
Oruge and medicines	280	3.6	4.7	7.3.	8.0	6.0	6.0	6.7	3,8 6,2 s	3.7 6.5	3.4	3.2	3.5	3.6	:
Other chemicals	284-89	1.3	2.8	2.2	2,3	2.1	2.1	1.9	1.9	2.1	6,5 2,0	6.3 2.1	6.4 2,2	6.3 2.1	
atroleum refining and extraction	29,13	.7	1.0	.9	.8	.8	-	10							-
Rubber products	30	1.7	2,3	1.9	1.9	2.1	.9 2.2	1.0	.9	8.	.7	.6	.7	.6	1
tone, clay, and glass projucts	32	(2)	1,6	1.5	1.8	1.6	1.7	1.8	2.2 1.8	2.6	2.6	2,5	2,5	2.4	1 2
rimary metals	33	.5	.8	.7	.8	8.	.8	.8	.8	1.7	1.7	1.7	1.2 .8	1,2 .8	
Ferrous metals and products	331-32,3398,3399	(1)	.7	.7	.8	.7	.7	<del>                                     </del>		<del> </del>					<del> </del> -
Nonferrous metals and products 1	333-36	(1)	1.1	.8	1.0	1.0	1.0	1.9	1,0	.6 .9	,5 ,9	.5 1.0	.6 1.2	.6 1.2	1
abricated metal products	34	1.6	1,6	4.2			-			-				7.2	
achinary	35	3.4	4.2	1.3 3.9	1.3 4.2	1,3 4.0	1,2 3,8	1.2 4.0	1.2 4.0	1.1	1,2 4,6	1	1,2	1.2	1
Office, computing, and accounting	······································	1	<del> </del>	·			-			4.5		4	4.8	4.9	E
machines	357	(4)	(4)	· (4)	y (*)	(4)	(4)	(4)	.4.						
ectrical equipment and communication			<del> </del>				,	,	(*)	11.1	11.6	12,6	12.0	11.6	1
	36,48	7.6	101	8.5	8.6	8.4	7.9	7.3	7.2	7,1	6.9	6.6	6.5	6.7	
Hadio and TV receiving equipment	365	(5)	(5)	2.0	1.9	2.2	2,2	2.7	2.4	1.5			<del></del>		
Electronic components,	367		` ′	•	۷.5		2.4	2.1	2.4	1.6 ( 5.9	1,7 6,2	1.7 6,2	1.4 6.9	1.4 7.3	7
Communication equipment		(,,	13.0	10.3	10.3	100	0.7			<b>)</b>		-,-		7.5	
and communication	366,48	) ` ′			د,پ،	10.9	9.7	8.2	8.2		• _	1			•
- Other electrical equipment	361 64,369	(,)	7.3	€.3	7.3	6.8	6.6	6. <b>6</b>	6.4	( 8,7 6,3	8.1 6.3	7.6 6.3	7,6 6.0	7.6	-
otor vehicles and motor										0.5		=:==	0.0	6,3	
vahiclas equipment	371	1				•				( 3.3	3.5	2.7	2.5		
her transportation and		2.9	3,4	3,2	3.4	3.1	3.1	3.5	3.1	3.3	3.5	3.7	3,5	3.2	:
her transportation equipment	373 75,379	,	] }							1.0	/ 1.2	1.3	1.3	1,3	
ofessional and scientific instruments	372,376	16.8	26.7	23.7	19.7	19.0	20.2	16.2	16,2	16,6	13.3	14.1	12.7	12.7	13
	38	7.0	5.9	5,5	5.4	6.5	6.4	5.7	5,7	5.9	6,1	6.1	5,9	6.0	6
Scientific and mechanical measuring instruments	744 F														
Optical, surgical, photographic	381-82	9.5	4.1	3.7	3.9	4.1	3,8	3.5	3.7	4,1	4.3	4,5	4.9	5.4	5
and other instruments	383-87	5.2	6.9	6.1	6.0	7.4	7,4	6.6	6.4	6.6	6.8	6.7			_
her menufacturing industries	21,27,31,39	(1)	.7	-	-						0.0	6.7	6.3	6.2	6
				.6	.6	8,	.8	.8	, <b>s</b>	.8	.8		8,	.7	_
Distribution by size of company (based on number of employees)															
e than 1,000.				I	7			. ]	· Paris	1		1	1		
00 to 4,999	***********	1.8	1.9	2.7	1.7	(1)	(1)	1.9	1.7	1.7	1,6	1.8	1.6	1.7	1
00 to 9,999		.8,1^	2,4	2.3	1.7	(')	(1)	1.7 '	1.6	1.7	1.6	1.5	1.4	1.4	1
,000 to 24,999	• • • • • • • • • • • • • • • •	9.8°	-	4.9	2.1	2.3	2,1	2.3	2,2	1.9	1,8	1,8	1.8	1,9	. 1
,900 or more	• • • • • • • • • • • • • • •	3,5	5.3	5 _ 1				1		1.9	1.7	1.6	1.7	1.8	1
* * * * * * * * * * * * * * * * * * * *		<i>V</i>	J	5.3	5.2	4.7	4.7	4.4	4.2	4.7	4.5	4.2	4.5	4.2	4

<sup>&</sup>quot;Not separately available but included in total

\*Separate data for companies with 5,000 or more employees and for companies with 1,000 to 4,999 employees were estimated by the National Science Foundation for 1957. Revisions of statistics by the U.S. Bureau of the Cenaus for this year did not yield separate data for companies in these size groups.

SOURCE: National Science Foundation

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Included in the other manufacturing industries aroun

<sup>\*</sup>SFC codes 3398 and 3399 included in the nonferrous metals and products group for 1957-1965

<sup>\*</sup>Data not tabulated at this level prior to 1972.

Macluded in the other electrical equipment group

Table B-36. Company R&D funds as percent of net sales in R&D-performing manufacturing companies by industry and size of company: 1957, 1963, and 1966-77

Industry and size of company	SIC code	1957	1963	1966	1967	1968	1969	1970	1971	1972	1973	1974	7975	1976	19
Total		1.5	1.9	2,0	2.1	<sup>5</sup> -2.1	2.2	2,2	2,1	2.0	2,0	2.0	2.0	2,0	2
Distribution by industry	,														
ood and kindred products,	20	.3	(1)	.4	.5	.5	.4	5	e				415		
extiles and apparel	22,23	(')	.4	(5)	(1)	(17)	(1)	,5 (¹)	.5 .5	.4	.4	(1)	(1)	3	
ember, wood products, and furniture	24,25	(')	(1)		.3	`. <b>4</b>	.3′	.8	(i)	(i)	(5)	(1)	7.7	7	,
per and allied products	26	.6	.8	(1)	(1)	(1)	(1)	(1)	(1)	`.8	(1)	(1)	(i)	(1)	
nemicals and allied products ,	28	3.1	3.6	3,8	4.0	3.4	3.4	3.5	3.3	3.3	3.1	3.0	3.1	3,3	
Industrial chamicals	281-82	4,2	4.1	3,8	3,9	3,3	3.3	3,5	3,2	3,1	2.8			-	<del>  -</del> -
Drugs and madicinas	283	3.6	4.5	(')	(1)	(')	(')	(')	(1)	(1)	i	2.8	2.9	2.9	
Other chemicals	284-89	1.2	1.8	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(¹) (¹)	(')	(¹) (¹)		
roleum refining and extraction	70.17	<del></del>	* · ·												-
ibber products	29,13 30	1,1	1.2 1.6	1.7	.8 1.7	.8	.9	.9	,8	.7	.7	.5	(1)	.6	
one, clay, and glass products	32	(1)	1.6	1.5	1.7	1,8 1,6	1.6 1.7	1.7 · 1.7	1 7 1.6	1.7	1.7	(1)	(1)	$\Omega$	
mary metals	33	.5	.7	.7	.8	.8.	,8	.8	.8	1.6	1.5 .6	1.5 .5	.7	(¹) .8	•
Ferrous metals and products 1	331 32,3398,3399	(')	.7	.7	.7	.7	.7	.7	.7	.6				· · · · · ·	_
Nonferrous metals and products <sup>1</sup> ,	333 36	(1)	.9	.8	.9	.9	.9 .9	.; .9	1,0	.9	.5 .8	(¹) (¹)	.6 1,1	.6 - 1.1	
oricated metal products	34	1.1	1.4	1.1	1.2	1.2	1.2	1.1	1,1	1.1	1.2	1.1	1,1	1.	==
chinery	35	2.0	3,1	3,0	3.2	3.1	3,2	3,4	3.3	3,5	3.8	3.8	4.0	1.1 4.2	
Office, computing, and		-		†·· ·· · · · · · · · · · · · · · · · ·	<del> </del>		<del></del>								
accounting machines	357	(*)	(4)	(4)	(4,	(4)	(4)	(*)	(4)	(1)	(1)	(1)			
		<del>+</del> = := ·.==									( )	1 )	9.4	9.1	
etrical equipment and communication	36,48	2.6	3,6	3.4	3.5	3.6	3.5	3,4	3,5	3.5	3.5	3.5	3,6	3.7	
Radio and TV receiving equipment	365	(5)	(5)	(1)	(1)	(')	( <sup>1</sup> )	(')	(1)	( <sup>1</sup> )	(1)	.13			
Electronic components	367		. ,	, ,		. ,		` '	` '	(3.7	3.9	(') 3.9	(14	1,4	
		(')	4.2	3.8	3.9	4.3	4.0	3.7	3.8	) "		4.5	( )	( )	,
Communication equipment and communication,	366,48	(													
Other electrical equipment	361-64,369	17 (1)	3.0	(')	(')	(¹)	(')	(')	(')	(3.9	3.9	3.9	4.2	4.3	4
	;		3.0				· <del></del>			(')	(')	(1)	·· (¹)	(¹)	_ '
tor vehicles and motor		1					, ,			·					
vehicles equipment	371									(2.8	2,9	3.2	3.0	2.7	
ner transportation www.pment	373 75.379	2.1	25	2.4	2.5	2.4	2.6	2,8	2,5	3		į			·
reraft and missies	372,376	2.0	2;6	3,4	4.0					. ( .6	.6	(')	.6	(')	
ofessional and scientific instruments	38	3.9	4.2	3.8	3.5	4.1	4.6 4.4	3.8	3.4	3.3	3.0	3.5	2.8	2,8	
		<b>4.</b> -		3.5	2.5	4.2	4,4	4.2	4.5	4.8	5.1	5.2	5,1	5.3	
Scientific and machanical											***				
measuring instruments	381-82	4.0	3.1	2,8	2.5	2.9	2.8	2.9	3.3	3,8	4.0	4.4	4,7	5,3	,
and other instruments	383-87	3.8	4.8	4.1	3.9	4.7	5.0	4.7	4.9	5,1	5.5	5.5	5.2	5,3	
her manufacturing industries	21,27,31,39	(1)	.6	(¹)	. (1)	(1)	.7	.8	-		(1)				
Distribute in his in a confine									(1)	(1)		(')	.7	.7	
Distribution by size of company (based on number of employees)							1					- International Contractions of the Contraction of			,
Ethan 1,000			4 -	4.5		, 1		c		. ]				1	
00 to 4,999	• • • • • • • • • • • • • • • • • • • •	1.4	1,5 1,5	1.4 1.3	1.6	( )	(')	1.6	1.5	1.5	1.5	1,6	1.4	1.5	•
00 to 9,999		,	£.19	(1.5	1.4 1.6	1.5	(') 1.7	1,3	1.3	1.3	1.3	1.2	1,2	1,2	
000 to 24,999,	* * * * * * * * * * * * * * * *	a.t.	2.1	7	۵,۰	, o	1./	7,5	1.8	1.5	1.5	1.4	1.5 1.5	1.6	
		1		2.2	2,3	2.3	2.4	2,4	2.3	₹ '· <b>~</b>	E., 1	13	۵,۱	1,6	1
000 or more		1 1		!		1				2.5	2.6	2,4	2,5	2.5	

<sup>&#</sup>x27;Not separately available but included in total

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Data included in the other manufacturing industries group

<sup>\*</sup>SIC codes 3398 and 3399 included in the nonferrous metals and products group for 1957 to 1965

<sup>\*</sup>Included in other electrical equipment group
\*Estimated by the National Science Foundation.
SOURCE: National Science Foundation.

Table B-42. Industrial expenditures for pollution abatement research and development by type of pollution and source of funds: 1976-78

[Dollars in millions]

	1976				1978 (est.)		
Type of poliution	Total	Federal	Company	Total	Federal	Company.	Total
Total	\$759	\$51	\$708	\$918	<b>\$</b> 57	\$861	\$1,050
Air	571	26	545	685	23	662	787
Automative emission Electric power plant emissions All other	(') 31 114	(') (') - 16	(') (') 98	(') 67 123	(') (') 13	(') (') 110	(') 93 163
Nater Solid waster Other	87 21 80	7 1 17	80 20 63	105 28 100	7 7 20	98 21 80	114 30 119

"Not separately available but included in futal SOURCE National Science Engridation

Table B-43. Funds for basic research, applied research, and development performance: 1953-77

[Dollars in millions]

Year	Total	, Basic research	Applied research	Developmen
1953	\$3,630	\$151	\$1726	\$12,753
1954	4,070	166	<sup>1</sup> 814	13,090
1955	4,640	189	1928	13,523
1956	6,605	253	1,268	5,084
1957	7,731	271	1,670	5.790
1958	8,389	295	1,911	6,183
1959	9,618	320	1,991	7,307
1960	10,509	376	2,029	8,104
1961	10,908	395	1,977	8,537
1962	11,464	488	2,449	8,527
1963	12,630	522	2,457	9,651
1964	13,512	549	2,600	10, 34 Z
1965	14,185	592	2,658	10,934
1966	15,548	624	2,843	12,081
1967	16,385	629	2,915	12,842
1968	17,429	642	3,124	13,663
1969	18,308	618	3,287	14,403
1970	18,062	602	3,426	14,034
1971	18,311	590	3,413	14,308
1972	19,539	593	3,512	15,434
1973	21,233	631	3.822	16,780
1974	22,867	699	4,284	17,884
1975	24,164	729	4,566	18,889
1976	26,938	817	5, 101	21,020
1977		910	5,652	23,345

'Estimated by the National Science Foundation SOURCE, National Science Foundation

## APPENDIX C

## Industry-Administered Federally Funded Research and Development Centers, 1977

### **FFRDC**

Frederick Cancer Research Center
Bettis Atomic Power Laboratory
Hanford Engineering Development
Laboratory
Idaho-National Engineering Laboratry
Knolls Atomic Power Laboratory
Liquid Metal Engineering Center
Mound Laboratory
Oak Ridge National Laboratory
Sandia Laboratory
Savannah River Laboratory

## ministered by

Litton Bionetics, Inc., Litton Industries Westinghouse Electric Corp. Westinghouse-Hanford Corp.

Aerojet Nuclear Corp.
General Electric Company
Rockwell International Corp.
Monsanto Research Corp.
Union Carbide Corp.
Western Electric Co., Inc.-Sandia Corp.
E. I. du Pont de Nemours and Co., Inc.

## APPENDIX D

# Reproduction of Covering Letters, Questionnaires, and Instructions

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January 23, 1978

OFFICE OF THE

#### Gentlemen:

The National Science Foundation requests the cooperation of your company in completing the enclosed questionnaire for the 1977 survey of industrial research and development. This is one of a series of surveys conducted to assist us in better understanding and strengthening the overall national effort in research and development.

The Foundation is well aware of the increased reporting burden on industry in recent years. In response to this problem, each item on the survey form has been carefully reviewed to determine if some of the requested data could be collected less frequently than annually. This has led to a decision to alternate between the full survey form, similar to the enclosed questionnaire designed for the 1977 survey, and an abbreviated form containing only principal data elements. This abbreviated version will be used next year for the first time to collect 1978 data. We hope that this will be of assistance in reducing your overall reporting burden.

Data obtained in this survey of industry are used by Government officials in developing policies and programs to strengthen science and technology. Individual companies have also found the data valuable in assessing and planning their own research and development programs. Since industrial firms account for approximately three-fourths of total R&D performance, the survey results represent a major source of needed information in this area.

To provide you with some of the key findings from last year's survey, will soon be providing you, through the Bureau of the Census, with copies of a release which summarizes the results of that study. A more detailed report, providing substantial additional data, is expected to be available later in the spring.

The U.S. Bureau of the Census collects and compiles the survey responses for the Foundation. Inquiries \*regarding the survey should be directed to the U.S. Department of Commerce, Bureau of the Census, Washington, D. C. 20233.

Your participation in this survey is very much appreciated. We would be grateful for any suggestions you may have for improving any aspect of the survey. Please direct any such comments to my office.

Sincerely,

Richard C. Atkinson

Director

Enclosures

RD-1-L1 (1977)



#### UNITED STATES DEPARTMENT OF COMMERCE Bureau of the Census

Washington, D.C. 20233

OFFICE OF THE DIRECTOR

FROM THE DIRECTOR BUREAU OF THE CENSUS

Enclosed are report forms and file copies of Census Form RD-1, "Survey of Industrial Research and Development During 1977," an instruction manual to assist you in completing the report, and a letter from the National Science Foundation, which sponsors this survey, describing the importance of the survey results.

The instruction manual provides guidelines for reporting. However, it is recognized that book records for particular items may not be maintained. In such cases, carefully prepared estimates are acceptable.

This report is authorized by law (title 13, United States Code). Items 2A and 2B, and columns 2 and 4 of item 5C, are a basic part of the statistical program of the Bureau of the Census for manufacturing companies and, if not reported in this survey, would have to be reported on mandatory Census Form MA-121. Response to the remainder of the inquiries is voluntary; however, your cooperation is needed to make the results comprehensive, accurate, and timely. By section 9 of the law (title 13), your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your liles are immune from legal process.

Requests for copies of the resulting publications and questions concerning the form should be directed to Mr. Paul Beasley of our Industry Division, phone (301) 763-5598.

We appreciate your past cooperation with the Bureau of the Census and look forward to your continued participation in this important survey.

Sincerely,

MANUEL D. PLOTKIN

-Enclosures

FORM RD-1 11-4-77 (Instruction Manual)

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS
COLUETY NG AND COMP. L. NG AGENT FOR THE NATIONAL SCIENCE FOUNDATION
RASH NATION D.C. 20233

## INSTRUCTIONS FOR SURVEY OF INDUSTRIAL RESEARCH AND DEVELOPMENT DURING 1977

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#### GENERAL

Information About Reporting: Additional Forms — Reporting on this form may require that companies resort to the use of estimates in answering some of the questions. We are satisfied, however, that the comparability of data among companies with research and development programs is sufficient to develop meaningful totals and measures of changes from year to year.

If you require additional copies of the form, write to the Bureau of the Census, 1201 East Tenth Street, Jeffersonville, Indiana 47132. If you have any questions regarding reporting on this form, write to the Bureau of the Census, ATTN Industry Division, Washington, D.C. 20233, or call Area Code (301) 743-5598.

Companies Reporting in Survey for the First Time ~ Companies not reporting in 1926 survey should fill

in the figures for both years. If the company had no expenditures for research and development, complete only "Item 2." Enter "No R&D" in the space for remarks on page 2 of the form, sign, and return the form.

Figures for Earlier Years are Preposted on the Form If your company reported on form RD-1 for 1976 certain figures from that form have been copied to the present form. Please describe in the "Remarks" section (page 3 of the form) the reasons for any substantial increases or decreases in the 1977 figures entered on this form when compared to corresponding 1976 figures. Examples of such reasons are new government contracts, acquisitions, and disposals, revised accounting method, etc. If you acquired or disposed of a unit performing an important amount of research and development during the two-year period, please identify the unit in remarks, and give the total amount of research and development accounted for by such unit.

Revision of Eurlier Year Figures — The 1976 figures should be revised if necessary to assure comparability with 1977 data. Please explain in lemarks, any significant change in the 1976 figures, if your company did not report for 1976 or no entries have been entered in the 1976 column, fill in the figures for both years.

Report for Your Entire Company — Research and development activities for your entire domestic company should be reported, including all subsidiaries and divisions of the company. If you desire to have subsidiaries report separately, please write to the Bureau of the Census and list your subsidiaries.

Period Covered by Report — The figures reported should cover the calendar year if at all possible, However, fiscal year data are acceptable for all items except employment, provided your fiscal year ends between September and March, Please report employment figures (items 2B and 4) for the period identified in each of the items mentioned.

Geographic Area Covered — The data are intended to relate to business firms in the fields of manufacturing, minerals, and other economic areas which operate one or more establishments in one or more of the 50 States or the District of Columbia.

#### Section 1 - GENERAL COMPANY DATA

#Item 2 - Sales and Employment for Company - In item 2A, report the net sales and receipts of this company and its subsidiaries to customers outside the company. (Exclude domestic intra-company transfers and sales by foreign subsidiaries, however, include transfers to such foreign subsidiaries and export sales to foreign companies. The reported figures should represent value f.o.b. plant after discounts and allowances and should not include freight charges; excise taxes should be excluded. In item 2B report the number of persons employed at the company in all activities in the 50 States or the District of Columbia during the pay period which includes the 12th of March 1976 and 1977. This figure would be the same as that shown by the company in item 14 of Treasury Form 941, if the company filed one form 941 for the entire company,

#### DEFINITION OF RESEARCH AND DEVELOPMENT

Research and development includes basic and applied research in the sciences and in engineering, and design and development of prototype products and processes. For the purposes of this questionnaire, research and development includes activities carried on by persons trained, either formally or by experience, in the physical sciences including related engineering, and the biological sciences including medicine but excluding psychology, if the purpose of such activity is to do one or more of the following things:

- 1. Pursue a planned search for new knowledge, whether or not the search has reference to a specific application.
- Apply existing knowledge to problems involved in the creation of a new product or process, including work required to evaluate possible uses.

3. Apply existing knowledge to problems involved in the improvement of a present product or process.

Research and development includes the activities described above whether research and development organizational units of the company or carried on and technical groups not part of a research and development organization. We recognize that the reporting activities of such latter groups will require the use of estimates for some of the questions.

Activities to be Excluded From Research and Development — Research and development for purposes of this survey does not include quality control, routine product testing, market research, sales promotion; sales service, research in the social sciences or psychology, or other nontechnological activities or technical services.

More specifically, exclude from research and development such nontechnological activities as market research, including statistical surveys of product acceptance, estimates of market size, and studies of channels of distribution; and market development, including the sale of either old or new products to obtain acceptance of them in new outlets; economic research and other research in the social sciences; and legal work in connection with patent applications and litigation, and the sale or licensing of patents.

Also exclude from research and development such technical services as: quality and quantity control tests and analyses, trouble-shooting in connection with breakdowns in full-scale production, including related analytical work; technical plant sanitation control, work required for minor adaptations of a specific product to meet the requirements of a specific customer, including installation and servicing in a customer's plant; engineering and other technical service furnished in accordance with agreements to licensees outside the company; aid furnished by the research and development organization to manufacturing divisions to enable them to operate in accordance with previously determined formulas, standard practice instructions, or finished product specifications; aid furnished to develop advertising programs and to promote or demonstrate new products or processes, including the cost of material furnished for trial or demonstration; assistance in preparation of speeches and publications for persons not engaged in research and development; and experimental work performed at the request of the patent division to provide information needed during the prosecution of a patent litigation.

- Section II RESEARCH AND DEVELOPMENT PER-FORMED WITHIN THE COMPANY, IN THE UNITED STATES
- milem 4 Research and Development Scientists and Engineers Scientists and engineers for this survey are defined as all persons engaged in scientific or engineering work at a level which requires a knowledge of physical or life sciences or engineering or mathematics, equivalent at least to that acquired through completion of a four-year college course with a major in these fields, regardless of whether they hald a college degree in the field.

Page 2

3

#### Section II - RESEARCH AND DEVELOPMENT PER-FORMED WITHIN THE COMPANY, IN THE UNITED STATES - Continued

As in the past, the figure on R&O scientists and engineers will be obtained primarily from two sources.

1. Records on the number of scientists and engineers assigned to research and development. This source is satisfactory so long as the scientists and engineers of the unit are assigned to research and development on a full-time basis rije, no more than 5 percent of their time is spent on nonresearch and development). For example, for company laboratories performing only research and development, report the number of scientists and engineers on the rolls in January, for other units, use source 2.

2. Figures on the proportion of total work time of scientists and engineers that is devoted to relearch and development. For example, if the engineering department of a manufacturing plant had 60 scient sts and engineers in January 1977 and one-fourth of the scientists' and engineers' time during that month was charged to research and development projects, the figure for the number of research and development scientists and engineers included for that unit would be 15.

Separate figures are requested on the number of scientists and engineers working on federal and company and other research and development projects. Where research and development work for the Government and for the company is performed by the same group of scientists and engineers, it will be necessary to distribute the total number of such scientists and engineers according to the program, Federal or company, for which the research and development work was performed i.e. to use the proportion of the total work time of research and development scientists and engineers that is devoted to Federal and company research and development programs, in order to distribute the total reported in item 4C. The resulting figures should be reported to the nearest man-year, in order to present a reasonable division of time assigned to Federal and company and other research and development programs.

Please divide the requested figures into the related cost figures and check the resulting cost figure of research and development per scientist and engineer for reasonableness.

Cost or Receipts for Research and Development Ferformed Within the Company, by Major Type and Source of Funds - Include all costs incurred to support research and development, exclusive of capital expenditures, but including depreciation and overhead. If you perform research and development for others on contract, include the total charged for the Work performed, including profit.

The relevant costs usually include but are not limited to the elements listed below

- i, Wages, salaries, and related costs. Material and supplies consumed (or purchased, if consumption figures are not available), utilities, such as telephone, telegraph, electricity, water, gas, and fuel; books and periodicals, travel and entertainment costs and professional dues,
- 2. Property taxes and other taxes (except income taxes) incurred on account of the research and development organization or on the facilities which the research and development organization uses. Insurance expense. Maintenance and repair, including the maintenance of buildings and grounds, depreciation on buildings, equipment, and vehicles, or rentals, if any facilities are leased.
- 3. Company overhead. Estimate a fair share of the cost of any functions which support research and development activities. The basis and method of estimating overhead costs will depend upon company practice. The important point is to be sure that all companies include an allowance for overhead, Items normally covered in overhead include the following.

Personnel, including personnel, medical and safety departments, and employee or industrial relations department, accounting control and fiscal (Treasurer's office), procurement and inventory, including purchasing, receiving, inspection, storage, transportation, control, and issue of naterials and supplies other services, including legal, public relations, shopwork, analytical work, plant protection, rearrangement of facilities, drafting, printing, duplicating, transportation of material and personnel, maintenance of motor vehicles, messenger service, stenographic service, and photography, salaries and related costs of research executives not on the payroll of the research and development organization.

Do not net your research and development expenditures by the amount of royalties received from either noncompany organizations or company units, for the credits received for research and development work charged or "sold" to other departments or divisions of reporting company or to outside organizations.

Types of Expense to be Excluded From Research and Development Costs - Exclude from the cost of research and development performed within the company the cost of research and development carried on for the company by noncompany research and development organizations of any kind; or fellowships, grants, and gifts to promote research and development or the study of the sciences and engineering. That part of company-held research and development contracts subcontracted to research and development organizations outside reporting company. All work that was done for your laboratories and other technical units by noncompany organizations which are not research and development organizations (for example, model construction by a noncompany model shop) is to be considered as a purchase of equipment, material, or supplies for the company research organization rather than as subcontracted research and development,

Types of Expense to be Excluded From Research and Development Costs — Continued

Also exclude capital expenditures, royalties paid, patent expense, income taxes, or interest, income from sale of products manufactured in the research and development organization if these were sold to bona fide customers,

## m Item 5 - Research and Development Performed Within the Company by Type and by Source of Funds

This item provides separate columns for reporting in 1977 the costs of research and development in Federal contracts and subcontracts, and Company and Other research and development by the three types: basic, applied, and development. Definitions of "Federal," and of "Company and Other" are provided below, after the definitions of types and methods for estimating the breakdowns by type.

Types of Research — Break down the total reported in item 5 into the categories shown below.

Item 5A - Basic Research - Include the cost of research projects which represent original investigation for the advancement of scientific knowledge, and which do not have specific commercial objectives, although they may be in the fields of present or potential interest to the reporting company.

Item 581 - Applied Research - Include the cost of research projects which represent investigation directed to discovery of new scientific knowledge and which have specific commercial objectives with respect to either products or processes. Note that this definition of applied research differs from the definition of basic research chiefly in terms of the objectives of the reporting company.

Item 582 — Development — Include the cost of projects' which represent technical activity concerned with nonroutine problems which are engantered in translating research findings or other general scientific knowledge into products or processes. Do not include routine technical services to customers or other items excluded from definition of research-development above.

Methods of Estimating Research and Development Expenditures by Type — Many of the companies in this survey have accounts they believe substantially maet the definitions used in this survey for basic research, applied research, and development. In most cases, companies have found it possible to allocate their own accounts to these categories.

if your company does not keep records that meet or can be allocated to these specific categories, there are two principal ways to reduce the task of providing the data requested.

I. Isolate the projects that clearly fall in the development category. If your company fabricates products, such development activity will include the design, construction, and testing of prototypes and models. Some defense contracts typically call for several test models. If your company's research and development frequently involves the development of a "process" as in chemicals and petroleum, such

development activity would include operations beyond the bench scale, primarily the design and operations of pilot plants or semiworks.

2, isolate the organizational units whose research and development can be readily classified. If a company has two or more laboratories, the expenditures of some of these laboratories may be all classified in one or another type of research and development on the basis of the function assigned to the laboratory. There are laboratories assigned only development type work. There are research and development work is done in production units as well as in various laboratories, the research and development work in the production units will generally be of a development type.

The separate classification of clearly identified development operations, particularly in the industries producing expensive prototypes, will greatly reduce the balance to be distributed. The distribution will have to be estimated on the basis of a review of individual projects or on the basis of other summaries of the work, Please use the definitions for basic. applied, and development, as given above. If, despite these instructions, you feel that you are unable to distribute your research and development expenditures into groupings approximating the categories requested, please write to the Bureau of the Census describing your accounts and indicating your special problems. The Bureau may be able to make or obtain some suggestions that will be helpful in completing the report form.

Types of Activity Included in Development - The design and operation of pilot plants or semi-works plants so long as the principal purposes are to obtain experience and to compile engineering and other data to be used in evaluating hypotheses, in writing product formulas or in establishing finished product specifications, in designing special equipment and structures required by a process, and in preparing operating instructions or manuals. The engineering activity required to advance the design of a product or a process to the point where it meets specific functional and economic requirements and can be turned over to manufacturing units. The design, construction, and testing of preproduction prototypes and models and "engineering follow-through," in the early production phase is included.

The development of designs for special manufacturing equipment and tools is included but tool making and tool tryout are not included. The preparation of reports, drawings, formulas, specifications, standard practice instructions or operating manuals, and other media for transmitting to operating units information obtained from the above activities is included. However, the production of detailed construction drawings or manufacturing blueprints is not included. The question, "When does development end and production begin?" is often asked. If the primary objective is to make further improvements on the product or process, then the work comes within the definition of research and development. if, on the other hand," the product or process is substantially "set," and the primary objective is to develop markets or to do preproduction planning, or to get the production process going smoothly, then the work is no longer research and development.

Page 3

Source of Funds — A separate column in item 5 is provided for each of the following:

Item 5, Column 2 - Federal - Include the cost of work done on research and development contracts or subcontracts, and research and development portions of procurement contracts and subcontracts during the year.

Do not include here, or elsewhere in the report, research and development contracts and the portions of procurement contracts that you subcontracted to other research and development organizations. To do so would cause duplication in the statistical totals derived from these reports.

Item 5, Column 3 - Company and Other - Include the cost of all company sponsored research and development performed within the company. (Report company sponsored research and development performed outside the company in item 12.) Research and development is performed by a few manufacturing companies for others than the Federal Government. Such research and development should be included in this column.

In item 5E, report the expected or estimated cost of company-spansared research and development that will be performed within the company during 1978.

miltem 6 - Cost of Research and Development by Principal Federal Agency. Distribute the cost of Federal Research and Development Work (item 5c, column 2 of Form RD-1) by Federal agency - Companies reporting Federal research and development are asked to provide separate figures for the three categories of Federal agencies: Department of Defense, National Aeronautics and Space Administration, and all other Federal agencies, in general, most companies performing large amounts of research and development for the Government will have one or more separate organizational units charged with responsibility for most Federal contracts. Reporting of the requested data has been simplified for some companies by using the data available from the accounts of such units as the basis for the overall company figures on the number of scientists and engineers and the costs of Federal programs. For example, if 80 percent of the work for Federal agencies is performed by units with separate accounts, it should be reasonable to estimate the company totals on the basis of such figures rather than make special tabulations or separate estimates for each of the company units that may be doing some work on Government research and development.

#Item 7 - Cost or Contract Value of Research and Development Performed Within the Company by Major Type of Expense - The type of information requested here will be available for separate research and development organizational units or for companies with saparate research and development accounts. It is not requested that special analyses be made of cost records where research and development and other functions are combined and if existing records do not yield estimates for this item, the item need mot be completed. However, if most research and development is performed in units where summaries ---- ere tegularly prepared by element of cost it should be possible to base the breakdown of research and development costs upon the records of such establishments.

For wages and salaries report the gross earnings paid in calendar year 1977 to employees engaged in research and development, including dismissal pay, paid bonuses, vacation and sick-leave pay, and compensation in kind, and prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, and savings bonds. (You should follow the definition of salaries and wages that is used for calculating the withholding tax.) Include salaries of officers in the research establishment(s), if a corporation; exclude payments to proprietor or partners, if an unincorporated concern. Exclude payments to members of armed forces and pensioners carried on your active payroll. (Scientists and engineers are defined on page 3, item 4.)

For materials and supplies, report the delivered cost for all purchased materials consumed, whether received from other companies, withdrawn from inventory, or received from other establishments of this company.

Item 7B - Materials and Supplies, and Item 7C - Other Costs may be combined if a separate figure cannot be obtained or reasonably estimated from present accounts.

Them 8 - Fields of Basic Research - The following definitions are supplied for fields included in the item:

Engineering — includes aeronautical, astronautical, chemical, civil, electrical, and mechanical engineering, and metallurgy and materials.

Geological sciences - Includes geodesy, hydrology, geochemistry, seismology, soil sciences, etc.

Atmospheric sciences - includes aeronomy, weather modification, meteorology, etc.

Biological sciences — All sciences, other than clinical medical sciences, which deal with life processes, including plant and animal sciences, bacteriology, pathology, microbiology, pharmacology, etc.

Clinical medical sciences — All sciences concerned with the use of scientific knowledge for the identification, treatment, and cure of disease. Includes internal medicine, neurology, preventive medicine and public health, psychiatry, dentistry, pharmacy, etc.

Other sciences — To be used for multidisciplinary and interdisciplinary projects which cannot be classified within one of the above primary fields of science.

Product Group — Enter both Federal and total costs of Applied Research and Development by product group. Costs should be entered in the field or product group. Costs should be entered in the field or product group in which the research and development project was actually carried on regardless of the classification of the field of manufacturing in which the results are to be used. For example, research on an electrical component for a farm machine should be reported as research on electrical machinery. Also, research on refractory bricks to be used by the steel industry should be reported as research on stone, clay, glass, and concrete products rather than primary ferrous metals, whether performed in the steel industry or the stone, clay, glass, and concrete industry.

Research and development work on an automotive head lamp would be classified in group 25, regardless of whether performed by an automotive or electrical company. Fields of Applied Research and Development are listed below. For those companies familiar with the Standard Industrial Classification, the 1972 SIC number or numbers are given after each title. Note, however, that the SIC definition here applies to the field of research and development effort, and not necessarily to the field in which your company's manufacturing output is classified.

#### Product Group

1 Atomic Energy Devices — Applied Research and Development on atomic energy devices, previously reported separately, should be included with research and development as classified in the categories listed on lines 2-33. Examples of the fields of research and development activities on atomic energy devices and the product groups in which such activities should be reported are as follows:

Activity	Product Group No.
Radioactive isotopes and other radiation sources ,	4
Partially fabricated reactor fuel element materials and control rods	12
Nuclear reactors Reactor components and equipment Core structurals (barrels, cans, boxes, plates, etc.) Heat exchangers and condensers Valves Complete reactor fuel elements and control rods for use in: Propulsions Power plants Other Atomic waste casks	14
Fuel handling equipment  Control rod drive mechanism and components for:  Power plants  Propulsions  Other  Pressurizers, components and auxiliary equipment  Pumps	20
Accessory instrumentation for reactor control	22 24
Hot laboratory equipment	} 31

2 Feeds and Kindred Products '(SiC 20) — Foods and beverages for human consumption and certain relaxed products, such as vagetable and animal fats and oils, prepared feeds for animals and fowls.

- 3 Textile Mill Products (SIC 22) Mill preparation of fibers and mill manufacture of yarn, thread, braids, twine, and cordage; manufacture of broad and narrow woven fabric, knit fabric, carpets and rugs from yarn; dyeing and finishing fiber, yarn, and knit apparel; coating, waterproofing, or otherwise treating fabric; the integrated manufacture of knit apparel; and other finished articles from yarn; the manufacture of felt goods, lace goods; bonded fiber fabrics, and miscellaneous textiles.
- 4 Basic Industrial Inorganic and Organic Chemicals (SIC 281 and 286) — Includes radioactive isotopes and other radiation sources.
- 5 Plastics Materials and Synthetic Resins, Synthetic Rubber, Synthetic and Other Manmade Fibers Except Glass (SIC 282) — Exclude glass.
- 6 Drugs (SIC 283) Medicinal chemicals, biological and botanical products, and pharmaceutical preparations.
- 7 Agricultural Chemicals (SIC 287) Rertilizers, agricultural pesticides, and other agricultural chemicals.
- 8 All Other Chemicals (balance of SIC 28) Explosives, soaps, glycerins, detergents and cleaning preparations, paints and varnishes, toilet preparations, and miscellaneous chemical products.
- 9 Petrisum Refining and Extraction, and Netural Gas (SIC 13 and 29) — Exclude geological and geophysical exploration activities.
- 10 Rubber and Miscellaneous Plastics Products (SIC 30) - Fabricated rubber such as industrial and mechanical rubber goods and fabricated plastics products.
- 11 Stone, Clay, Glass, and Concrete Products (SIC 32) Ceramics, glass, clay products, abrasives and asbestos products, cement, stone products, concrete products, and other nonmetallic mineral products.
- 12 Primary Ferrous Products (SIC 331, 332, 3462, and 3399) Products of blast furnaces, steel works, rolling and finishing mills, iron and steel castings and forgings. Includes partially fabricated reactor fuel element materials and control rods.
- 13 Primary and Secondary Nonferrous Metels (balance of SIC 33 and 3462) Primary and secondary smelting and refining of nonferrous metals; rolled, drawn, and extruded nonferrous metal products, castings and forgings.
- 14 Fabricated Metal Products (SIC 34) Tinware, hand tools, nonelectric heating apparatus, fabricated structural metal products, metal stampings; fabricated wire products, etc. Includes: nuclear reactors; reactor components and equipment; corestructurals (barrels; cans, boxes, plates, etc.); heat exchangers and condensers; valves; complete reactor fuel elements and control rods for use in: propulsions, power plants, and other systems; atomic waste casks.

Pare !

- 15 Engines and Turbines (51C 351) Steam engines, steam, gas and hydraulic turbines, diesel and other internal combustion engines, n.e.c.
- 16 Farm and Garden Machinery and Equipment (SIC 352) Farm machinery, including tractors for farm use.
- 17 Construction, Mining, and Material Handling Machinery and Equipment (SIC 353) Construction, mining, and oil field machinery and equipment, elevators, conveyors, hoists, industrial trucks, tractors, trailers and stackers.
- 18 Metalworking Muchinery and Equipment (SIC 354) Machine tools, dies, machine tool accessories, rolling mill machinery, power driven hand tools, wire fabricating machinery and equipment, and automobile maintenance machinery and equipment.
- 19 Office, Computing, and Accounting Machines (SIC 357) Typewriters, electronic computing equipment, calculating and accounting machines, scales and balances (except laboratory), and other computing and office machines.
- 20 Other Machinery, Except Electrical (balance of SIC 35) Special industrial machinery, except metalworking, such as food products machinery, textile and paper industries machinery, general industrial machinery and equipment, and miscellaneous machinery except electrical. Includes atomic fuel handling equipment, control rod drive mechanism and components for power plant, propulsions, pressurizers, components and auxiliary equipment, pumps.
- 21 Electric Transmission and Distribution Equipment (SIC 361 and 3825) Electric measuring instruments and test equipment, power, distribution and specialty transformers, switchgear and switch-board transformers, etc.
- 22 Electrical Industrial Apparatus (SIC 362) Electric motors and generators, motor starters and controls, welding apparatus, carbon and graphite brushes, electrodes, capacitors, condensors, and rectifiers. includes accessory instrumentation for reactor control.
- 23 Radio and Television Receiving Sets, Except Communication Types (SIC 365) — Radio and television receiving sets, except communication types and phonograph records.
- 24 Electronic Components and Accesseries, Communications Equipment (SIC 366-67) Electron tubes, cathode ray tubes, resistors-capacitors, transformers and other components for electronic end products, solid state electronic devices, and telephone and telegraph apparatus. Also includes electronic guidance control subassemblies, radar and radio aquipment, and electronic sighting devices. Includes atom smashers (particle accelerators).
- 25 Other Electrical Mechinery Equipment and Supplies (belance of SIC 36) Household appliances, electrical dighting and wiring equipment, and miscellaneous electrical machinery equipment and supplies.

- 26 Missiles (SIC 376) Including frames or structures, faunching and handling support equipment and work on the missile system as a whole. Electronic guidance control subassemblies and radar should be included in group 24 above. Rocket motors should be included in group 28 below.
- 27 Space Vehicles (SIC 376) including frames or structures, launching and handling support equipment and work on the space vehicle as a whole.
- 28 Aircraft and Parts (SIC 372) Piloted and unpiloted aircraft and parts of all types, including engines and auxiliary equipment such as landing gear, deicing equipment, and other auxiliary equipment specifically adopted for aircraft. Radar and radio equipment and electronic sighting devices should be included in group 24 above. Aeronautical instruments should be included in group 31 below.
- 29 Motor Vehicles and Equipment (SIC 371) Applied research and development related to motor vehicles, including automobiles, trucks, busses, and special purpose motor vehicles such as ambulances, fire engines, personnel carriers, amphibian motor vehicles, and truck and automobile trailers, and to motor vehicle equipment and parts (exclude batteries, tires, engine electrical equipment, etc.).
- 30 Other Transportation Equipment (balance of S.C. 37)
  Ship and boat building and repairing, railroad
  equipment, motorcycles, bicycles and parts, etc.
- 31 Measuring, Analyzing and Controlling Instruments, Photographic, Medical and Optical Goods; Watches and Clocks (SIC 38) Engineering, laboratory, and scientific and research instruments, instruments for measuring, controlling and indicating physical characteristics. Optical instruments and lenses, surgical, medical, and dental instruments; fire control apparatus; ophthalmic goods, photographic equipment; and watches, clocks, etc. includes hot laboratory equipment, and special instrumentation.
- 32 Ordnance, Except Missiles (SIC 348, 3795) Artillery, small arms, ammunition, tanks, and parts, etc.
- Performed Within the Company, by State List the States in which your research and development laboratories or facilities are located and report the cost of research and development for each State. It is not intended that information reported reflect individual assignments outside the home State of the particular research staff. As much as 10 percent of the total may, if desired, he reported as "Not distributed by State."

witem 11 - Research and Development by Functional Category

Energy Research and Development — include all R&D spending whose purpose is to increase energy resources or capabilities, including the development of energy equipment. Some R&D spending is for joint or multiple purposes. In these instances, estimate and report the portion of cost incurred due to the energy purpose. Energy R&D can include costs of R&D projects (both product and process) on exploration, extraction, transportation, processing, storage, generation (including conversion), distribution, conservation, etc., of present, new, or improved forms of energy. Record energy R&D spending according to type of energy.

Coal R&D activities are to be assigned into three sub-categories. "Synthetic fuels" includes programs designed to convert coal to gaseous and liquid products. "Mining" is composed of programs for developing equipment and techniques to improve the productivity and recovery rates of coal mining.

"Conservation and Utilization" includes R&D activities undertaken to reduce consumption either at the point of energy use or in the transmission, transportation, storage, and conversion of energy. Examples of such are R&D undertaken primarily to reduce fuel consumption is manufacturing, to improve the efficiency of transportation of energy products, or to produce an end product which is more efficient in energy consumption.

"All other energy" includes areas such as wind, waste, hydroelectric, etc. Also include in this category, (F), the development of energy equipment which cannot be readily classified in A to E. If the energy source is waste or any other area with pollution abatement aspects, consider carefully whether one of the purposes of the project is pollution abatement.

in a limited number of cases, the separation of joint (multiple) costs which is encouraged in the preceding paragraph may not be feasible. In this circumstance, include total project cost if the primary purpose of a project is energy R&D; do not include any of project cost if the primary purpose of the project is other than energy R&D.

Foliution Abatement Research and Development—Poliution abatement R&D spending for the purpose of reducing or eliminating the emission of pollutants. As used here, abatement includes prevention, treatment, or recycling; pollution refers to the emission of pollutants to the outside of a firm's (or household's) property or activities. Do not include R&D spending to contribute to environmental aesthetics, to increase equipment durability in corrosive environments, to conserve energy (include as energy R&D) and natural resources, or to increase employee comfort, safety, and health.

There can be two types of pollution abatement R&D spending. In some cases, the only purpose of the R&D spending is pollution abatement. Examples are spending on projects to improve or design alternatives to electrostatic pracipitators, wet scrubber systems, waste treatment systems, effluent monitoring devices, etc. In such cases, include the total expenditures on the R&D project. In other cases, pollution abatement

is one of several purposes. Examples are spending on projects to improve production processes or products and simultaneously reduce the emission of pollutants. Pollution abstement purposes could also be combined with other types of environmental control purposes such as energy conservation or employee safety and health. In all these instances, estimate and report only the portion of cost incurred due to the pollution abstement purpose.

In a limited number of cases, the separation of joint costs which is encouraged in the preceding paragraph may not be feasible. In this circumstance, do not include any of project cost unless the primary purpose of the project is pollution abatement. When the primary purpose is pollution abatement, include the total project cost in your answer.

Do not include any of project cost as being for pollution abatement if expected pollution abatement benefits are incidental. Incidental benefits are those obtained at no extra cost.

Show R&D spending according to the form of pollution being abated. For example, "air" has three subcategories, automotive emissions, electric power plant emissions, and all other, are included under "air." Automotive emissions includes all R&D efforts undertaken to reduce exhaust emissions from automobiles. Electric powerplant emissions includes efforts directed toward reducing air-borne emissions from electric power plants. All other includes efforts directed at removing sulfer oxide, nitrogen oxides and particulates, and other fossil-fuel pollutants from the atmoshpere. Water should include R&D spending on water recirculation or thermal pollution abatement. R&D spending on waste compacting devices should be included under 'solid waste," and R&D spending on noise and radiation pollution abatement should be included under "other."

- Section III RESEARCH AND DEVELOPMENT PER-FORMED OUTSIDE THE COMPANY - (R&D not included in item 5)
- mitem 12 Total Company Funds Spent for Research and Development Activities Performed Outside the Company Within the United States Report the amount of company funds spent for research and development performed outside of the company within the United States, This item includes contracts to outside organizations, but specifically excludes subcontracting of Federal Government or other company contracts.
- #Item 13 Total Company Funds Spent for Research and Development Activities Parformed by Foreign Affiliates Outside the United States Report the amount of research and development financed by the U.S. parent or its foregin affiliates performed in R&D laboratories, branch plants, divisions, and subsidiaries located outside the United States.

This item excludes R&D activities performed in foreign affiliates financed by foreign governments or other outside organizations.

NOTE: Foreign affiliates are those outside the 50 States or the District of Columbia,

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	PUSTRIAL RESEARCH PMENT DURING 1977								,
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Name of person who su	opplied 1976 date						÷		
will satisfy the man of Census Form MA- though you are not r	ed in stems 2A and 2B and in and 4, for 1977 on this form, did tory reporting requirement 121 (fifte 13, U.S. Code). Alequired to complete the other		PL	EASE RET		THIS COPY		1.1	
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item 2 - DOMEST	ic sales, receipts, and s		NERAL CO				7		2
	ales and receipts or this comp				CTI	1996		197 S	7
8. Total domestic	company employment in all ac the 12th of March 1976 and 19	fivilies duting		·	2901	-		<del>-</del>	
	CH AND DEVELOPMENT EX			<del> </del>	2002				
Item 4 - NUMBER	OF RESEARCH AND DEVELORISM Minutes, page 3)				CT2	January	1	Jagu	
A. Federal reseate	ch and development					1977		197	┺
					3001	147			
	ther research and development	-,1			3001 3002	1877			
	un of A and B)			7	3002 - 3099				
Item 5 - CUST OF DEVELO COMPAN	m of A and B)  R RECEIPTS FOR RESEARCH IFMENT PERFORMED WITHIN IY BY MAJOR TYPE AND SOU	AND THE	1976	7	3992 - 3999 housands	of dollars		187	
item 5 COST OF DEVELO COMPAN OF FUNI A, Basic research	R RECEIPTS FOR RESEARCH FRENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU DS	AND	1976 TOTAL	1 Fed	3002 - 3099	of dollars		TOT:	AL 4
item 5 COST OF DEVELO COMPAN OF FUNI A, Basic research	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN IY BY MAJOR TYPE AND SOU Jease mark 35105	AND THE CT2		1 Fed	3002 - 3099 housands	of dollars 1977 Company ar other funds		TOT:	AL 4
Item 5 — COST OF DEVELO COMPAN OF FUNI A, Basic research If Note p  B. Applied research and	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU  Jease mark 35105  1. Applied research	AND THE CT2	TOTAL	1 Fed	3002 - 3099 housands	of dollars 1977 Company ar other funds except Fede		TOT:	AL 4
A, Basic research  B. Applied research	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN IY BY MAJOR TYPE AND SOU Jease mark 35105	AND THE CT2  2510  3521  3522	TOTAL	1 Fed	3002 - 3099 housands	of dollars 1977 Company ar other funds except Fede		TOT:	AL 4
A, Basic research  11 Note p  B. Applied research and development	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU  Jease mark 35105  1. Applied research 2. Development	AND THE CT2  2510  3521  3522	TOTAL	1 Fed	3002 - 3099 housands	of dollars 1977 Company ar other funds except Fede		TOT:	AL 4
A, Basic research  11 Note p  B. Applied research and development	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU  1. Applied research 2. Development 3. Total (Sum of lines 1 and  Sum of A and 83)	AND THE CT2  2510  3521  3522  2) 1529	TOTAL	1 Fed	3002 - 3099 housands	of dollars 1977 Company ar other funds except Fede		TOT:	AL 4
item 5 — COST OF DEVELO COMPAN OF FUNI A, Basic research of North p  B. Applied research and development  C. TOTALS (1)	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU  1. Applied research 2. Development 3. Total (Sum of lines 1 and  Sum of A and 83)	AND THE CT2  3510  3521  3522  2) 1529	TOTAL	1 Fed	3002 - 3099 housands	of dollars 1977 Company ar other funds except Fede		TOT:	AL 4
B. Applied research and development  C. TOTALS (1)  E. Company and a lisem 5 — COST OF	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU  1. Applied research 2. Development 3. Total (Sum of lines 1 and  lines of A and 83)	AND THE RCE CT2  2510  3521  3522  (2) 3529  1599	TOTAL	1 Fed	3002 - 3099 housands eral 2 nds	of dollars 1977 Company ar other funds except Fede	ral	TOT:	AL 4
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B. Applied research and development  C. TOTALS (1)  E. Campany and a lisem 6 - COST of Pederal (2)  Cost of Federal (4)  (Separational (4)  (Separ	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU  J. Applied research  J. Development  J. Total (Sum of lines 1 and  Sum of A and #3)  Ther funds, except Fadoral, but F RESEARCH AND DEVELOP AL FEDERAL AGENCY Issaich and development during In SC. cohumn 2, of this form)  of Defense	AND THE CT2  2510  3521  3522  2) 1529  3599  Agented for the MENT BY  11977	TOTAL	1 Fed	3002 - 3099 housends eral 2 ods CT1 3000 CT1	of dollars 1977 Company ar other funds except Fede \$ \$ Thouse	rai	TOT. (Sum on Summe :  \$	AL 4
item 5 — COST OF DEVELO COMPAN OF FUNI A, Basic research of Nories of research and development  C. TOTALS (i. D. 1976 TOTALS (i	R RECEIPTS FOR RESEARCH PMENT PERFORMED WITHIN Y BY MAJOR TYPE AND SOU  J. Applied research  J. Development  J. Total (Sum of lines 1 and  Sum of A and #3)  Ther funds, except Fadoral, but F RESEARCH AND DEVELOP AL FEDERAL AGENCY Issaich and development during In SC. cohumn 2, of this form)  of Defense	AND THE CT2  2510  3521  3522  2) 1529  3599  Agented for the MENT BY  11977	TOTAL	1 Fed	3002 - 3099 housands eral 2 eral 2 eral 3 - 1800 CT1 3762	of dollars 1977 Company ar other funds except Fede \$ \$ Thouse	rai	TOT. (Sum on Summe :  \$	AL 4

item 7 - COST OR CONTRACT VALUE OF RESEARCH AND DEV	Et Ober	N.	$\mathcal{L}_{\mathcal{P}_{i}}$		FA	Thousan	ds of	
PERFORMED WITHIN THIS COMPANY BY MAJOR TYPE	OF EXP	ense		CTI	<u> </u>	1976	7	1977
			,		-		1	
A. Wages and salaries of research and development personnel receives accentiate and angineers, techniques, secretaries, and other personners								
Costs of materials and supplies consumed ido not include in this models, and other materials supplied by other research organization.	item cor	mponents,	··	4010	\$	<del></del>	5	
C. Other costs include service and supporting costs, depreciation,		a of oursban		4020			+	
D TOTAL COSTS (Sum of A through C) (Same as Item 5C, columns			-	4030			+-	
Item 8 - FIELDS OF BASIC RESEARCH (Of the total reported in the piesse give cost for the following fields.)			weh,	1099	<u> </u>		1 5	1
A. Chemistry				5001	\$	_	s	_
B. Engineering including metallurgy:	<del>-</del>			5002				
C George of sciences				5003				
D. Mathematics	··•			5004		· · ·		
E Physics	-140			5005		<del>- ,</del>		
F Astronomy				5006			†	
G. Atmospheric sciences				5007		<del></del>	<b>†</b>	
N. Oceanography				5008			+	
1 Biological sciences			$\overline{}$		<del></del>	<del></del>	+-	
3. Climical medical sciences		* *** *** ****************************		5009	• • • • • • • • • • • • • • • • • • • •		+-	
K. Other sciences				5010		<del></del>	1.	
		<del></del>			2		5	1.
L TOTAL BASIC RESEARCH COST (Same as Item SA, columns 1 and Item 9 - APPLIED RESEARCH AND DEVELOPMENT BY PRODUCT			<u> </u>	5895 Trio		s of dollars	\$	
GROUP (Cf the total reported in item 58, line 3, for applied research and development, please give cost of project freach of the following. See the instructions on how to	CT2		1976				197	7
classify and define research and development, page 6.)  1. Atomic energy devices (See instruction Manual, page 6)		Federa	1	Total	2	Federa	3	Total
2 Food and kindred products								· · · · · · · · · · · · · · · · · · ·
to the control of the second o	6200	\$		<u> </u>		<u>s</u>	-   5	
3. Yextrie mili products	6220		_	<del></del>	_	·		<del></del>
4. Industrial inorganic and organic chemicals	6281		-					
5. Plastics materials and synthetic resins, rubber, and fiber	6282			<del>,                                     </del>				<del></del>
6. Drugs	6223						$\rightarrow$	
7. Agricultural chemicals	6287		-	<del>-</del>				·
8. All other chemicals	6289			<del>-</del>				- w
9. Petroleum refining and extraction	6290							
19. Rubber and miscellaneous plastics products	6300				,			
11. Stone, clay, glass, and concrete products	6320							
12. Primary ferrous products	<b>\$331</b>	,						
13. Primary and secondary nonferrous metals	6339							
14. Fabricated metal products	6340					481100-11		
15. Engines and turbines	eist		Ī			· · · · · · · · · · · · · · · · · · ·		
16. Farm machinery and equipment	6352						-	
17. Construction, mining, and materials handling machinery	ests	11 HE A. 148 May 148 8 8 Total 44		जान्या कराम्ब		<del>11</del>		Ci in
			_ 4					9

ERIC PROJECT FINE

19. Office, computing, and accounting machines	6197		ė.		
29. Other machinery, except electrical	6359				
21. Electric transmission and distribution equipment	6361				
22. Electrical industrial apparatus	6362				
23. Radio and television receiving sets, except communication types	6365				
24. Electronic components and accessories, communications equipment	6366		·		
25. Other electrical machinery equipment and supplies	6369			,	
26, Missiles	6197				
27. Space vehicles	6198		1		
28. Aircraft and parts	6372			,	
29. Motor vehicles and equipment	6371		·		
30, Other transportation equipment	6379	v			
31. Professionál and scientific instruments	6380			_	
32 Ordnance except missiles	6199				
33. Other - Specify	6958				
34. TOTAL APPLIED RESEARCH AND DEVELOPMENT COSTS (Same 49 Non S.4. (ing 3. column 1. 2. and 4)	5900	5	\$	•	

tion 10 - COST OF RESEARCH AND DEVELOPMENT PERFORMED WITHIN THE COMPANY, BY STATE

Were all of the research and development costs reported in Item SC, column 4, on this form for 1977 performed in the State listed in the address block (Item 1) of this form?

[ Yes [

[]No

If "No," list the home State and any other States in which the various research and development laboratories or facilities are located, and estimate the costs associated with each State. If necessary, you may report up to 10 percent of your total as "Not distributed by State."

State		Thousands of dollars							
Affach an additional sheet if necessary)	CTI		_	76				177	
	┥	Federal	1		2	Federal	3	Tetal	I
A.	71	\$		\$	<b>.</b>	s		\$	
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<b>11.</b>	71	Newscripture of Section (1997)	j e						٠.
N. '	71								
<b>0</b> ,	71			7				;	
P. TOTAL COSTS (Same as How SC, me this Arra)	7199	The section of the section	ı	£					

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74. 14.

ENERGY RESEARCH AND DEVELOPMEN?				Thousands of dollars						
include the project cost or postion of project cost incurred for the purpose of increasing energy resources or capabilities. Include			1976 1977		1977				78	
""East by type of energy."  11 "None," please mark 30996	C15	Federal	Tetal		ederal 3	3 Total		4 Tol	7	
		funds	funds		funds .	f	ends	to:	its	
A. Total nuclear  1. Fission	8010	<del></del>	13	<u> </u>		S				
2. Fusion	8013 8012	+		<del></del>			· ·	<del></del>		
8. Total fossii fuels	8020	<del></del>	-			<del> </del>		→	_	
1. 0:1	8021	<del></del>	<del>                                     </del>	+-		<del>↓</del>		<del></del>		
2. Gas	8022	<del></del>	<del> </del>	-		-		<del></del>		
3. Shale	8023	1	<del>                                     </del>	1		<u> </u>		+		
4. Cost	8024						-	<del> </del>		
a. Synthetic fuels	8025									
b. Mining	<b>8026</b>			1				1		
c. All other	8027	1	· .							
5. Other fossil fuels C. Geothermal	8028	ļ						I		
D. Solar	\$030	<del> </del>		<del></del>						
E. Conservation and utilization	8040	<del> </del>	<del> </del>					<del></del>		
F. All other energy	8050	<del> </del>	<del> </del>	+-	<del></del>			<del> </del>		
	1	<u> </u>		<del> </del>				+		
G. Total of A through F	- 8099	\$	s	s		5		2		
POLLUTION ABATEMENT RESEARCH AND	1			<del>-1</del> -	is of dol			1,		
DEVELOPMENT - Include the project cost or				nousand	15 07 001	#/S		·	•	
portion of the project cost incurred for the purpose of designing pollution abatement products or product	, 1	1976		1	19	77		197	•	
characteristics or of designing pollution abatement features into processes. Include cost by form of	CT2	1		2	3			4		
pollution to be abated.		Federal	Total	Fe	ederal	T	Mai	Tot	ei -	
If None, please mark 81996	1	funds	funds	1	unds		ads	projecti Cests		
H. Air	-					,		<u> </u>		
1. Automotive emission	8110	5	\$ 11	15		\$	<u>.</u>	5		
2. Electric power plant emissions	8112			-		_		<del> </del>		
3. All other	8113		<del></del>	+				<del>                                     </del>		
1. Water	8120			1				<del> </del>	-	
J. Solid waste	#130			1-	***			· · · · · ·		
K. Other	8146							1	<del></del>	
L. Total of H through K	1		_	1_						
Se to the RESEARCH AND DEVE	- 8199	AT DEPENDE	) ·	13		2		12	_	
N	eputar to the	. **	11.100.00	ue ini	SMONE	STIC	COMP.	THA		
item 12 - TOTAL COMPANY FUNDS SPENT FOR R	ESEARCE	AND DEVELO	MIFET		l .	******				
ACTIVITIES PERFORMED OUTSIDE THE UNITED STATES	COMPAN	Y WITHIN THE		CTI				dollars		
" H "None," please	P	90013		-	1	976	1	1977	2	
	"API'A	7 1 30013		9001	3		s			
item 13 - TOTAL COMPANY FUNDS SPENT FOR R	ESEARCH	AND DEVELO	MENT		,	house	eds of	dollars		
ACTIVITIES PERFORMED BY FOREIGN / UNITED STATES	AFFILIAT	ES OUTSIDE TO	É	CT2			1.1		_	
	ر ب			<b> </b>	1	<b>976</b>	[7]	1977	2	
It "None," please	mark	<b>)</b> [] 11603		1160	5		S	•		
Irks - Attach additional about if necessary	·	<u> </u>		1,				<del></del>		
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#### DENERAL INSTRUCTIONS

A report should be filed by each company receiving a copy of this form. If your company does not conduct research and development, so state in remarks, fill in items la and lb, sign, and return the form. If you have questions regarding reporting problems on this form, please write to the Bureau of the Census, Industry Division, Washington, D.C. 20233.

Report for your entire company - Research and development activities for your entire domestic company should be reported.

Peried covered by report - The cost figure reported should cover the calendar year if at all possible. However, fiscal year data are acceptable, provided your fiscal year ends between September and March.

#### DEFINITION OF RESEARCH AND DEVELOPMENT

Research-development includes basic and applied research in the sciences (including medicine) and in engineering, and design and development of prototypes, products, and processes. It does not include quality control, routine product testing, market , research, sales promotion, sales service, research in the social sciences or psychology, or other nontechnological activities or technical services.

#### ▶ SPECIFIC INSTRUCTIONS BY ITEM

Item 11 - Sules and Employment for Company. In item la, report the net billings of this company and its subsidiaries to customers outside the company. (Exclude domestic intra-company transfers and sales by foreign subsidiaries. Include the transfers to such foreign subsidiaries, however.) In item 1b, report the number of persons employed by the company in all activities in the 50 States and the District of Columbia during the pay period which includes the 12th of March 1977.

inis figure would be the same as that shown by the company in item 14 of Treasury Form 941, if the company filed one form 941 for the entire company.

Item 2 - Show all costs incurred within the company for wages, and salaries, direct material costs. services and supporting costs, and an appropriate share of company overhead to conduct research and development activities

Under Federal funds, include research and development in procurement as well as research and development contracts and research and development subcontracts. Exclude research and development subcontracted to others.

Remarks (Continued)

DUE DATE: 15 DAYS AFTER RECEIPT OF FORM

Form Approved: O.M.B. No. 41-R188

FORM MA-121

U.S. DEPARTMENT OF COMMERCE SUREAU OF THE CENSUS

COMPANY SUMMARY OF

RESEARCH AND DEVELOPMENT

NOTICE - Response to this inquiry is required by law (title 13, U.S. Code By the same law, your report to the Census Bureau is confidential. It may seen only by sworn Cansus employees and may be used only for spatiatic The law also provides that copies retained in your files are immun Purposes. from legal process.

(Please correct any error in name and address including ZIP code) Group Surve

1977

Bureau of the Census 'ATTN: Industry Division Washington, D.C. 20233

Please complete and return this form in the return envelope not later than 15 days after you receive it. Companies with no research and development expenditures should so state in the "Remarks" section, fill in items la and lb, sign, and return the form,

PLEASE RETURN THIS COPY

PLEASE READ INSTRUCTIONS ON REVERSE	SIDE BE	FORE COMPLE	TING Y	OUR REPORT
Item 1 - SALES AND EMPLOYMENT FOR COMPANY			C.T.1	(Thousands of dollars
s. Net sales and receipts of this company and its subs	idiaries di	iring 1977	2001	s
b. Number of employees in this company in all activities the 50 States and the District of Columbia during the period which includes the 12th of March 1977	s in		2002	(Number)
		(1		77 of dollars)
Item 2 - COST OR RECEIPTS FOR RESEARCH		Federa! funds		any 2 TOTAL er funds, (Sum of Federal columns 1 and
AND DEVELOPMENT PERFORMED WITHIN THE COMPANY DURING 1977	3599	S	5	S

Remarks

ame of person to contact regarding this report	Address (Number and	street, city, State		Telephon number, s
<u> </u>		•		
CERTIFICATION - This report is substantially	security and has been	Granded to deep	dana a colab la	

Address (Number and street, city, State, 21P. node).

## **Other Science Resources Publications**

REPORTS	NSL No	Price			
Federal Support to University — olleges, and Selected Non- profit Institutions, Fiscal Year 1977	79.311	\$3 (1)			
Projections of Science and Engineering Doctorate Supply and Utilization (1982) and 198		\$2.25	REVIEWS OF DATA ON SCIENCE RESOURCES		
DETAILED STATISTICAL TABLES		•	No. 32. "Employment Patterns of Recent Entrants Into Science and Engineering"	.78-310	\$0.80
Characteristics of Experienced Scientists and Engineers, 1978.	79 322		HIGHLIGHTS		÷
Academic Science, R&D Funds, Fiscal Year 1978	79-320				
Academic Science Graduate Enrollment and Support, fall			"Academic Scientists and Engineers Increase 3% in 1978"	79-315	•
1978	79.216		"Manufacturing Industries with High Concentrations of Sc		
Federal Support to Universities Colleges, and Selected Non- profit Institutions. Fiscal Year 1977	70.111		entists and Engineers Lead in 1965-77 Employment Growth"	-79-307	
	79-311		"Decline in Recent Science an Engineering Doctoral Facul		
Characteristics of Doctoral Scientists and Engineers in the United Status, 1977	70.10/ /		Continues into 1978"	79-301	•
			"Hiring of Science and Engineering Faculty by 2- and 4-Year Coffeges"		• ~
LLS Scientists and Engineers, 1976	79-305	<del>)</del> 5		78-309	
Human Resources for Scientific Activities at Universities and Colleges, January 1978	78-318		"Utilization of Science and Engineering Doctorates in Indus- trial Research and Development"	78-301	<i>-</i>
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